

TO: Honorable Mitch Daniels
Governor, State of Indiana

Honorable Dr. Suellen Reed
State Superintendent of Public Instruction

Members of the Indiana House of Representatives
Members of the Indiana Senate

SUBJECT: Submission of report required pursuant to IC 21-10-3-3

DATE: October 12, 2007

FROM: Indiana State Board of Education

IC 21-10-3-3, as amended, states: "Not later than November 1 of each year, the state board, assisted by the office of management and budget and school corporation officials, shall submit a report to the state superintendent, the governor, and the general assembly concerning the following:

1. Consolidated purchasing arrangements used by multiple school corporations, through educational service centers, and throughout Indiana.
2. Shared services arrangements used by multiple school corporations, through educational service centers, and the state as a whole.
3. The efforts of school corporations to explore cooperatives, common management, or consolidations.

The report to the general assembly must be submitted to the executive director of the legislative services agency in an electronic format under IC 5-14-6."

Please find the reports from school corporations and education service centers attached.

Summary of consolidated purchasing
Arrangements, shared services arrangements and
Efforts of school corporations to explore
Cooperatives, common management, or
Consolidations as reported by
Education Service Centers
for the 2006-2007 school year

Indiana Department of Education
October 3, 2007

Under IC 21-10-3-3, as amended, the State Board of Education is required to do the following:

Not later than November 1 of each year, the state board, assisted by the office of management and budget and school corporation officials, shall submit a report to the state superintendent, the governor, and the general assembly concerning the following:

- (1) Consolidated purchasing arrangements used by multiple school corporations, through educational service centers, and throughout Indiana.*
- (2) Shared services arrangements used by multiple school corporations, through educational service centers, and in the state as a whole.*
- (3) The efforts of school corporations to explore cooperatives, common management, or consolidations.*

The report to the general assembly must be submitted to the executive director of the legislative services agency in an electronic format under IC 5-14-6.

This report pertains to consolidated purchasing arrangements, shared services arrangements, and efforts to explore cooperatives specific to Education Service Centers. Education Service Centers (ESCs) support local educational needs through educational planning on a cooperative basis and assist in meeting specific educational needs which can be more efficiently provided through economies of scale. Working in concert with the Indiana Department of Education (IDOE) and other agency partners, ESCs offer a nine region structure to provide services across the state. Membership in Education Service Centers includes 283 school corporations and charter schools, 38 non-public schools, and 1 state institution.

All nine Education Service Centers were asked to respond to the above three items specific to their provided services only. The Education Service Centers provided a detailed itemization of each area along with calculations showing both the total value of the service provided as well as the total estimated savings of the service provided. Total estimated savings of the service provided averaged 28% for consolidated purchases and 90% for shared service arrangements.

Consolidated purchasing arrangements listed range from copy paper to bakery products to school bus purchases. The total regional value of services provided is slightly more than \$77.1M, with region by region total values ranging from \$1.2M to \$33.2M. The total regional estimated savings is \$14.6M, with region by region total estimated savings ranging from approximately \$3M to \$8.3M. The two largest areas of savings are seen in food services (\$7.9M) and copy paper (\$1.3M).

Shared service arrangements listed range from media services to discounted software to driver education. The total regional value of services provided is \$15,400,448, with region by region total values ranging from \$647,620 to \$2.990M. The total regional estimated savings is \$14.580M with region by region total estimated savings ranging from approximately \$647,000 to \$4,483M. The three total largest areas of savings are seen in commodity food (\$2.449M) media services (\$2.423M), and insurance trusts (2.150M).

Significant interest exists across the state for property/casualty insurance and natural gas explored/shared services. A complete listing of explored/shared services activities for the ECSs includes the following: wireless internet, natural gas, purchase of school buses, fuel, property/casualty insurance, substitute teachers, textbook purchase consortium, technology management solutions, reading recovery, bakery, transportation contracts, bakery bids – food co-op, risk insurance/worker compensation insurance, Section 125 consortium, criminal background checks, health insurance trust, fuel co-op for diesel and unleaded gasoline, classroom video streaming, web based certified training, SES tutoring, on-line job applications, transport fuel hedge, ESCRFT insurance trust, student transit, and schoolwires webpage.

Responses to the three questions follows as well as the survey that was sent out to the ECSs.

| Consolidated Purchasing | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | TOTAL BY CLASS OF SUPPLY OR SERVICE | Projected Percentage Saved by Class | Total Estimated Savings |
|-------------------------|--|---------------------------|------------------------------------|------------------------------------|-------------------------------------|---|--|-----------------|---------------------------------------|--|--|-------------------------------|
| Administrative Software | \$ 2,942 | \$ 17,401 | \$ 2,924 | \$ 10,543 | \$ 2,511 | \$ 14,864 | \$ 199 | \$ 20,849 | \$ 28,343 | \$ 100,576 | 33% | \$ 33,190 |
| Art Supplies | \$ 36,772 | \$ 52,814 | \$ 4,566 | \$ 62,000 | \$ 88,414 | \$ 2,825 | \$ 20,370 | \$ 63,101 | | \$ 330,862 | 33% | \$ 109,184 |
| Audio Visual | \$ 11,583 | \$ 44,960 | \$ 3,996 | \$ 54,550 | \$ 39,427 | \$ 6,083 | \$ 19,320 | \$ 27,653 | \$ 368,657 | \$ 576,229 | 33% | \$ 190,156 |
| Carpeting | \$ 14,889 | \$ 115,772 | \$ 29,947 | \$ 250,401 | \$ 63,942 | \$ 320,326 | \$ 284,686 | \$ 48,544 | \$ 260,113 | \$ 1,388,620 | 5% | \$ 69,431 |
| Cartridge/Toner/Ribbons | \$ 17,854 | \$ 62,681 | \$ 2,472 | \$ 43,079 | \$ 64,263 | \$ 7,530 | \$ 18,277 | \$ 15,192 | | \$ 231,348 | 33% | \$ 76,345 |
| Classroom Paper | \$ 6,288 | \$ 68,658 | \$ 12,529 | \$ 15,836 | \$ 16,265 | \$ 128,130 | \$ 22,274 | \$ 33,842 | | \$ 303,822 | 33% | \$ 100,261 |
| Copy Paper | \$ 267,480 | \$ 556,414 | \$ 141,748 | \$ 452,831 | \$ 620,480 | \$ 657,108 | \$ 294,255 | \$ 402,821 | \$ 724,891 | \$ 4,118,028 | 33% | \$1,358,949 |
| Custodial Supplies | \$ 103,907 | \$ 112,137 | \$ 75,186 | \$ 86,540 | \$ 74,600 | \$ 247,132 | \$ 19,880 | \$ 95,806 | \$ 400,345 | \$ 1,215,533 | 33% | \$ 401,126 |
| First Aid Supplies | \$ 1,303 | \$ 5,808 | \$ 872 | \$ 10,409 | \$ 1,099 | \$ 836 | \$ 764 | \$ 809 | | \$ 21,900 | 33% | \$ 7,227 |
| Furniture | \$ 334 | \$ 51,218 | | \$ 942 | \$ 59 | \$ 429 | | \$ 126 | \$ 5,170 | \$ 58,278 | 33% | \$ 19,232 |
| Information Technology | \$ 234,599 | \$ 619,653 | \$ 275,139 | \$ 411,342 | \$ 731,283 | \$ 1,248,926 | \$ 332,949 | \$ 487,788 | \$ 2,418,803 | \$ 6,760,482 | 10% | \$ 676,048 |
| Lamps/Ballasts | \$ 14,236 | \$ 3,323 | \$ 2,808 | \$ 2,204 | \$ 5,272 | \$ 46,084 | \$ 6,617 | \$ 7,627 | | \$ 88,171 | 33% | \$ 29,096 |
| Library | \$ 1,395 | \$ 7,649 | \$ 555 | \$ 4,680 | \$ 4,628 | \$ 110 | \$ 2,719 | \$ 6,874 | | \$ 28,610 | 33% | \$ 9,441 |
| Office | \$ 60,284 | \$ 350,454 | \$ 25,888 | \$ 202,304 | \$ 454,383 | \$ 44,496 | \$ 52,516 | \$ 145,116 | \$ 1,649,651 | \$ 2,985,092 | 33% | \$ 985,080 |
| Roofing | \$ 1,723 | \$ 14,823 | \$ 7,795 | \$ 455,441 | | \$ 1,526,538 | \$ 800,321 | \$ 103,197 | | \$ 2,909,838 | 15% | \$ 436,476 |
| Online Vendors | | | \$ 526 | \$ 1,181 | | | | | | \$ 1,707 | 33% | \$ 563 |
| Miscellaneous | | | | | | | \$ 113 | | | \$ 113 | 33% | \$ 37 |
| Food Service | \$ 170,651 | | \$ 1,204,598 | \$ 618,450 | | \$ 6,457,689 | \$ 3,012,347 | \$ 3,731,877 | \$ 8,918,495 | \$ 24,114,107 | 33% | \$7,957,655 |
| Copy Machines | \$ 241,411 | \$ 179,595 | \$ 118,149 | | | \$ 39,721 | \$ 79,662 | \$ 210,624 | | \$ 869,162 | 15% | \$ 130,374 |
| Software | | | \$ 41,324 | \$ 130,531 | | \$ 124,201 | | \$ 84,669 | | \$ 380,725 | 25% | \$ 95,181 |
| Bakery Products | \$ 75,549 | | | | | \$ 295,127 | \$ 299,747 | \$ 593,504 | \$ 361,021 | \$ 1,624,948 | 15% | \$ 243,742 |
| Dairy Products | | | | | | \$ 1,406,822 | \$ 1,244,746 | \$ 2,245,992 | \$ 2,659,748 | \$ 7,557,308 | 10% | \$ 755,731 |
| Fire and Safety | | | | \$ 410,295 | | | \$ 77,043 | | | \$ 487,338 | 10% | \$ 48,734 |
| School Bus Purchases | | \$ 3,262,668 | | | | | \$ 1,680,991 | | \$ 9,492,576 | \$ 14,436,235 | 5% | \$ 721,812 |
| Waste Disposal | | | | | | | \$ 154,662 | | \$ 534,911 | \$ 689,573 | 5% | \$ 34,479 |

| Consolidated Purchasing | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | TOTAL BY CLASS OF SUPPLY OR SERVICE | Projected Percentage Saved by Class | Total Estimated Savings |
|----------------------------|--|---------------------------|------------------------------------|------------------------------------|-------------------------------------|---|--|-----------------|---------------------------------------|--|--|-------------------------------|
| Cell Phones | | | | | | | \$ 61,324 | | | \$ 61,324 | 33% | \$ 20,237 |
| Audiometer Calibration | | | | | | \$ 2,083 | | | | \$ 2,083 | 33% | \$ 687 |
| Petroleum | | | | | | | | | \$ 2,314,595 | \$ 2,314,595 | 5% | \$ 115,730 |
| Sports Supplies | | \$ 1,080 | | | \$ 2,004 | | | | | \$ 3,084 | 33% | \$ 1,018 |
| Classroom Resource Mat. | | \$ 388 | | | \$ 1,893 | | | | \$ 816,580 | \$ 818,861 | 33% | \$ 270,224 |
| STI software | | | | \$ 180,466 | | | | | | \$ 180,466 | 50% | \$ 90,233 |
| Natural Gas Cooperative | | | | | | \$ 220,955 | | | | \$ 220,955 | 127% | \$ 280,613 |
| Food Service Paper | | | | | | | | | \$ 990,229 | \$ 990,229 | 33% | \$ 326,776 |
| Athletic Resurfacing | | | | | | | | | \$ 1,295,709 | \$ 1,295,709 | 10% | \$ 129,571 |
| | \$1,263,200 | \$5,527,496 | \$1,951,022 | \$ 3,404,025 | \$ 2,170,523 | \$ 2,798,015 | \$ 8,485,782 | \$ 8,326,011 | \$33,239,837 | \$77,165,911 | | \$14,626,206 |

All values shown are as reported by the respective Education Service Center for the 2006-07 school year.

| Shared Services | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | TOTAL VALUE OF SERVICE PROVIDED | Projected Percentage Saved by Service Provided | Total Estimated Savings |
|---|--|---------------------------|------------------------------------|------------------------------------|-------------------------------------|---|--|-----------------|---------------------------------------|--|--|-------------------------------|
| DNS Hosting | \$ 27,600 | \$ 7,200 | \$ 9,600 | \$ 36,000 | \$ 20,400 | \$ 15,620 | \$ 37,200 | \$ 19,200 | | \$ 72,820 | 100% | \$ 172,820 |
| Web Hosting | \$ 12,000 | \$ 5,500 | | \$ 3,600 | \$ 21,600 | | \$ 2,160 | \$ 2,400 | | \$ 47,260 | 100% | \$ 47,260 |
| AV repair | \$ 19,823 | \$ 205,911 | \$ 6,240 | \$ 20,908 | \$ 18,259 | \$ 2,619 | \$ 5,178 | \$ 963 | | \$ 79,901 | 100% | \$ 279,901 |
| Media Services | \$ 442,400 | \$ 238,600 | \$ 117,400 | \$ 188,000 | \$ 889,050 | \$ 112,800 | \$ 176,750 | \$ 249,250 | \$ 8,925 | \$,423,175 | 100% | \$ 2,423,175 |
| Starlab | \$ 100,000 | \$ 137,500 | \$ 94,500 | \$ 42,000 | \$ 147,000 | \$ 103,750 | \$ 3,575 | \$ 86,250 | \$ 17,500 | \$ 32,075 | 100% | \$ 732,075 |
| Network Security | | | | | \$ 38,400 | | \$ 29,000 | | | \$ 67,400 | 100% | \$ 67,400 |
| Professional Development | \$ 212,925 | \$ 63,750 | \$ 50,850 | \$ 140,775 | \$ 119,025 | \$ 261,798 | \$ 106,270 | \$ 147,825 | \$ 374,025 | \$,477,243 | 100% | \$ 1,477,243 |
| Insurance Trust | \$ 16,463 | \$ 82,657 | \$ 7 | \$ 9 | | \$ 13 | | | \$,750,486 | \$,149,635 | 100% | \$ 2,149,635 |
| Contracted Professional Development | \$ 13,192 | | \$ 40,090 | | \$ 32,000 | | | | | \$ 85,282 | 100% | \$ 85,282 |
| SIS Delivery | \$ 2,000 | | \$ 1,300 | \$ 2,500 | \$ 2,000 | \$ 1,550 | \$ 1,550 | \$ 2,200 | | \$ 13,100 | 100% | \$ 13,100 |
| Professional Meetings | \$ 13,650 | | | | | \$ 39,600 | \$ 4,900 | \$ 10,100 | | \$ 68,250 | 100% | \$ 68,250 |
| Professional Videos | \$ 25,300 | \$ 5,800 | \$ 5,000 | \$ 4,900 | | \$ 2,900 | \$ 15,750 | \$ 2,100 | \$ 6,450 | \$ 68,200 | 100% | \$ 68,200 |
| Career Information Network | | \$ 29,745 | \$ 7,081 | \$ 44,100 | | \$ 5,600 | | \$ 36,900 | | \$ 123,426 | 100% | \$ 123,426 |
| CDL Drug & Alcohol Testing | | | | | | | | \$ 44,200 | | \$ 44,200 | 100% | \$ 44,200 |
| Instructional Resource Kits | \$ 1,000 | \$ 5,400 | | \$ 1,250 | | \$ 20,930 | | \$ 700 | | \$ 29,280 | 100% | \$ 29,280 |
| Substitute Teacher System | | | | | \$ 46,000 | | \$ 2,450 | \$ 87,400 | \$ 73,482 | \$ 209,332 | 100% | \$ 209,332 |
| Commodity Food | \$ 254,380 | | | | \$ 666,915 | \$ 707,009 | | \$ 820,799 | | \$2,449,103 | 100% | \$ 2,449,103 |
| Toner Cartridge Refill | \$ 27,504 | | | | | | | | | \$ 27,504 | 15% | \$ 4,126 |
| Data Collection | \$ 6,800 | | | | | | | | | \$ 6,800 | 100% | \$ 6,800 |
| eProcurement Savings | | | | \$ 428,890 | | | | \$ 402,465 | | \$ 831,355 | 100% | \$ 831,355 |
| ESL Consortium | | | | | | \$ 20,206 | | | | \$ 20,206 | 100% | \$ 20,206 |
| Survey Service | | | | | \$ 8,000 | | | | | \$ 8,000 | 100% | \$ 8,000 |

| Shared Services | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | TOTAL VALUE OF SERVICE PROVIDED | Projected Percentage Saved by Service Provided | Total Estimated Savings |
|---|--|---------------------------|------------------------------------|------------------------------------|-------------------------------------|---|--|-----------------|---------------------------------------|--|--|-------------------------------|
| Discounted Software | | \$ 595,243 | | | | | | | | \$ 595,243 | 25% | \$ 148,811 |
| Network Consulting | | \$ 48,000 | | | | | | | | \$ 48,000 | 100% | \$ 48,000 |
| Para Professional Training | \$ 1,000 | | | | | | | | | \$ 1,000 | 100% | \$ 1,000 |
| Driver Education | | | | | | | | | \$ 131,400 | \$ 131,400 | 100% | \$ 131,400 |
| PL Connect | | | | | | | | | \$ 512,398 | \$ 512,398 | 100% | \$ 512,398 |
| Natural Gas Trust Workers Compensation Insurance | | \$ 23,720 | | | | | | | | \$ 23,720 | 16% | \$ 3,795 |
| Distance Learning Services | | \$ 459,291 | | | | | | | | \$ 459,291 | 38% | \$ 174,531 |
| | | \$ 16,443 | | | | | | | | \$ 16,443 | 100% | \$ 16,443 |
| Student Programs | | | \$ 271,860 | | | | | | | \$ 271,860 | 100% | \$ 271,860 |
| Procurement Services | | | \$ 47,425 | | | | | | | \$ 47,425 | 100% | \$ 47,425 |
| Starlab Instructor | | | | \$ 1,750 | | | | | | \$ 1,750 | 100% | \$ 1,750 |
| Internet Accounts | | | | \$ 20,160 | | | | | | \$ 20,160 | 100% | \$ 20,160 |
| Textbook Review Site | | | | \$ 300 | | | | | | \$ 300 | 100% | \$ 300 |
| Incolas | | | | \$ 2,400 | | | | | | \$ 2,400 | 100% | \$ 2,400 |
| Cyberlink Wireless Service | | | | \$ 30,000 | | | | | | \$ 30,000 | 100% | \$ 30,000 |
| Data Warehouse | | | | | | | \$ 97,718 | | | \$ 97,718 | 100% | \$ 97,718 |
| Web Based Services | | | | | | | \$ 19,744 | | | \$ 19,744 | 100% | \$ 19,744 |
| CRU"s Graduate Credit | | | | | | | \$ 14,535 | | | \$ 14,535 | 100% | \$ 14,535 |
| Professional Consulting | | | | | | | \$ 23,640 | | | \$ 23,640 | 100% | \$ 23,640 |
| Wireless Internet Access | | | | | | | \$ 107,200 | | \$ 109,450 | \$ 216,650 | 100% | \$ 216,650 |
| Staff Application Services | | | | | | | | \$ 6,750 | | \$ 6,750 | 100% | \$ 6,750 |

| Shared Services | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | TOTAL VALUE OF SERVICE PROVIDED | Projected Percentage Saved by Service Provided | Total Estimated Savings |
|------------------------------|--|---------------------------|------------------------------------|------------------------------------|-------------------------------------|---|--|-----------------|---------------------------------------|--|--|-------------------------------|
| Student Software Licenses | | | | | | | | | \$ 40,834 | \$ 40,834 | 23% | \$ 9,392 |
| IOA Online Courses | | | | | | | | | \$1,458,500 | \$1,458,500 | 100% | \$ 1,458,500 |
| Air Quality Service | | | | | \$ 3,000 | | | | | \$ 3,000 | 50% | \$ 1,500 |
| COIN Career Guidance | | | | | \$ 22,500 | | | | | \$ 22,500 | 50% | \$ 11,250 |
| Para Professional Testing | \$ 1,000 | | | \$ 640 | | | | | | \$ 1,640 | 100% | \$ 1,640 |
| | \$1,176,037 | \$2,224,760 | \$ 651,353 | \$ 967,542 | \$ 2,034,149 | \$1,294,395 | \$ 647,620 | \$1,919,502 | \$ 4,483,450 | \$15,400,448 | | \$ 14,581,760 |

All values shown are as reported by the respective Education Service Center for the 2006-07 school year.

Notes:

Region 1 - Southern Indiana ESC

Commodity Food Purchase - A consortium of schools who work together and with the IDOE to purchase federal commodity foods in more efficient ways - greater choice, improved quality and cost savings are the main results.

Toner Cartridge Refill - Discounts are negotiated with a local vendor to be 15% under regular government pricing to refill toner (printer) and inkjet cartridges up to three times for savings from purchasing new.

Data Collection - Information and data collected from member schools to assist schools in comparing their costs of services from companies, such as health insurance costs by district, salaries, lunch prices, substitute wages, etc. While this is collected by other groups such as ISBA, ISTA, and IASBO, these data are items collected and compared only for our area and with specific purposes.

Para Professional Training - Para Professional Academy and training to meet the highly qualified requirements of NCLB, as well as serving as a testing site for identified tests to meet the highly qualified requirements for Para Professionals in NCLB. The amount listed is the amount saved (value added) by the districts by the ESC putting this assistance together as well as signing up for and hosting a location for the districts to send para professionals to take the Praxis test approved to make them 'highly qualified'.

Insurance Trust - The Southern Indiana School Trust (SIST) consists of 9 school corporations which have formed a pool to purchase life and long term disability insurance as a group as well as develop self-funded coverage for vision and dental insurance. The savings indicated is based on the 2% premium tax savings in dental and vision premium (self-funded programs).

Contracted Professional Development - On-site contracted training sessions in which the SIEC provides "turn-key" training as determined through the school or corporation. Savings are provided as well as convenience of training all staff, many times with fewer substitutes and time away from the classroom.

Region 3 - West Central Indiana ESC

Student Programs - Provide extensive number of student workshops. These are in the form of leadership academies, one day workshops on leadership and drug-free programs. This is a value added to the schools because they are the recipients of the students coming back to their schools with training and experiences serving as leaders within their school.

Region 5 - Wabash Valley ESC

Network Security - The Center provides a program that monitors network traffic. Through the security algorithm system, a person is on duty 24/7 to watch network traffic. If someone attempts unauthorized entry into the network or someone from within the network attempts an unauthorized intrusion it is immediately aborted. If someone from within the network tries or visits an unauthorized web site that is tracked and the computer identified.

Air Quality Service - The Center provides tools for loan that permit school corporations to take air samples that will identify the presence of mold and bacteria levels along with tools that measure carbon dioxide, fresh air and other gas levels.

Survey Service - The Center provides tools to conduct online and paper surveys. This service includes the instrument design, analysis of data, and the formulation of questions. The Center meets with the school requesting the survey and based on the identified data needs the Center helps them design their survey. The Center assists the school in conduct of the survey more than analysis of raw data.

Contracted Professional Development - The Center has full time staff members that assist schools with their individual professional development needs. The service ranges from assisting the principals with the professional development plan to going to the school and presenting the professional development. Center staff also goes to other service center areas when we have someone with expertise that the other center does not have.

Instructional Resource Kits - Included in media

ESL Consortium - We write a Title III consortium grant for 18 districts at \$30K last year. This year 22 districts at over \$60,000.

Insurance Trust - Our trust is under cost increase trends by about 8% a year but we cannot estimate savings because of plan design.

eProcurement Savings - Included with question 2.

Discounted Software - We offer discounts on software of all sorts but do not track use.

Network Consulting - We do hours of network security consulting but do not track the time or compare our consulting with a commercial company.

Para Professional Training - Included with Professional Development.

Region 6 - Northwest Indiana ESC

ESL Consortium - The NWIESC serves as the fiscal agent and facilitates the regional Title III Grant Consortium for schools who do not meet the minimum number of required LEP (Limited English Proficient) students to qualify for an individual grant. The group typically ranges from 8-10 school corporations and as part of their participation in the Consortium they receive staff development, fiscal management, and a subscription to TransAct, a company which provides parent NCLB notifications. We used 100% allocation for this service.

Commodity Food - NWIESC facilitates the selection of raw USDA commodities for diversion to brand name product manufacturer. NWIESC coordinates the legally required bid (fee for service) for a distribution company that will ultimately receive the finished product from the manufacturer, store until needed by the member school corporation's food service departments. "Pass thru" credit for donated USDA commodities is received by the school corporation when billed for product by the distributor.

Natural Gas Consortium - The saving percentage (127%) equals the average of the consortium's 25 members' ROI (Return on Investment) relative to their consortium fees paid when compared to NIPSCO's PPS program's annual average. NIPSCO's PPS program is a one-year fixed price per therm program which our consortium typically beats by at least 4 to 5 cents per therm annually using hedging strategies to purchase futures contracts.

Region 9 - Central Indiana ESC

IOA - The Indiana Online Academy is a program of high school courses for students that want extra credits, alternative to expulsion and homebound students.

PL Connect - Online professional development for teachers. Favorite courses are Poverty, Bullying, and Differentiated Instruction.

| Explored/Shared Services | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | |
|-------------------------------------|-------------------------------------|---------------------------|---------------------------------|---------------------------------|----------------------------------|--------------------------------------|--|-----------------|---------------------------------------|---|
| Wireless Internet | | | | | YES | | | | YES | 2 |
| Natural Gas | YES | YES | YES | YES | YES | | | YES | | 6 |
| Purchase of School Buses | | YES | | | YES | YES | | | YES | 4 |
| Fuel | | | | | YES | | YES | | | 2 |
| Property/Casualty Insurance | YES | YES | YES | YES | YES | | YES | YES | YES | 8 |
| Substitute Teachers | | | | | YES | YES | YES | | YES | 4 |
| Textbook Purchase Consortium | | | | YES | | | | | | 1 |
| Technology Management Solutions | | | | YES | | | | | | 1 |
| Reading Recovery | | | | | | | | YES | | 1 |
| Transportation Contracts | YES | | | | | | YES | | | 2 |
| Bakery Bid - Food Co-op | YES | | | | | | | | | 1 |
| Risk Insurance/Worker Comp | YES | YES | | | | | | | | 2 |
| Section 125 Consortium | YES | | | | | | | | | 1 |
| Criminal Background Checks | YES | | | | | YES | YES | | | 3 |
| Health Insurance Trust | YES | | | | | YES | | | | 2 |
| Fuel Co-op - Diesel and Unleaded | YES | | | | | | | | | 1 |
| Classroom Video Streaming | | | | | | | YES | | | 1 |
| Web Based Certified Training | | | | | | | YES | | | 1 |
| SES Tutoring | | | | | | | | | YES | 1 |
| On-Line Job Applications | | | | | | YES | | | | 1 |
| Transort Fuel Hedge | | | | | | YES | | | | 1 |
| ESCRFT Insurance Trust | | | | | | YES | | | | 1 |
| Student Transit | | | | | | YES | | | | 1 |
| Schoolwires Webpage | | | | | | YES | | | | 1 |

| Explored/Shared Services | Region 1 Southern Indiana ESC | Region 2 Wilson ESC | Region 3 West Central ESC | Region 4 East Central ESC | Region 5 Wabash Valley ESC | Region 6 Northwest Indiana ESC | Region 7 Northern Indiana ESC | Region 8 ESC | Region 9 Central Indiana ESC | |
|--------------------------|-------------------------------------|---------------------------|---------------------------------|---------------------------------|----------------------------------|--------------------------------------|--|-----------------|---------------------------------------|----|
| | | | | | | | | | | 0 |
| | | | | | | | | | | 0 |
| | 9 | 4 | 2 | 4 | 6 | 9 | 7 | 3 | 5 | 49 |

All responses shown are as reported by the respective Education Service Center for the 2006-07 school year.

Notes:

Region 1 - Southern Indiana ESC

Natural Gas - This is the same as Region 2, except this Center has 2 participants and others waiting until other natural gas providers complete the process with the IURC.

Property/Casualty Insurance - The idea of a Property and Casualty/Workers Compensation pool was explored with all member corporations. From that group, 10 have elected to study the idea further by looking at the ESCRFT group forming. To date there are three member corporations committed to the ESCRFT formation on January 1, 2008, and several still under consideration of this move.

Transportation Contracts - Explored how student transportation contracts work with Laidlaw and Student Transportation Services with all member corporations. No further action was taken, but companies were invited to bid along with other bids coming up last spring.

Bakery/Dairy Bid - Explored a bid for bakery and dairy products with the Southwestern Indiana Co-op (21 school corporations in the SIEC, our commodity food co-op). Four member corporations have decided to try this for 2007-2008.

Risk Insurance/Worker Compensation - See Property/Casualty discussion above.

Section 125 Consortium - Explored with AFLAC the possibility of bringing a group of corporations together to provide a better program of Section 125 opportunities with savings to SIEC member corporations as well as work to meet new Federal regulations forthcoming in this area. School corporation's "union" contracts impeded this progress.

Criminal Background History Checks - Explored a pooled effort for corporations to more efficiently make the basic and more in-depth checks. Entered into an agreement with Advantage for schools to do this independently at a savings.

Health Insurance Trust - Four member corporations looked at this with the West Central ESC and the Wabash Valley ESC to determine if there was interest and a need to form an additional health insurance trust, as several in the state are closed to new members. No further action at this time, but still under consideration.

Fuel Cooperative or Pool - Heard a presentation from Maverick Consulting as a possible approach to working on a regional or state-wide pool. Still under study for an approach.

Region 2 - Wilson Center

Natural Gas - We explored in 2005-06 and again in 2006-07 and one corporation to date is participating in pooling of natural gas in conjunction with ECESC and it is reported in Shared Services. Several other corporations will also participate as soon as Midwest and Ohio Valley Gas companies agree to participate.

Bus Purchases - We explored these services in 2005-06 and 2006-07 and 13 corporations noted here are now participating. A group purchase of buses and are listed on Consolidated Purchasing pages.

Workers Compensation and Property Casualty Insurance - Thirteen corporations expressed interest in 2005-06 and 2006-07 and six are now participating in a Workers Comp pool in conjunction with CIESC, as noted on the Shared Services pages.

Property Casualty is still being explored.

Region 3 - West Central ESC

Natural Gas - Many of our member schools are using Pro-Alliance. We are looking at the ECESC Consortium this year.

Property/Casualty Insurance - Currently 23 school corporations participate in the Insurance Trust program. This is up from 18 school corporations last year.

| Education Service Centers Service Areas | Number of Corporations and Charter Schools Served | Number of Non-Public Schools Served | Number of State Institutions Served |
|---|---|-------------------------------------|-------------------------------------|
| Southern Indiana ESC - Region 1 | 34 | 6 | |
| Wilson ESC - Region 2 | 28 | 11 | |
| West Central Indiana ESC - Region 3 | 26 | | |
| East Central ESC - Region 4 | 47 | 2 | 1 |
| Wabash Valley ESC - Region 5 | 38 | 2 | |
| Northwest Indiana ESC - Region 6 | 24 | 5 | |
| Northern Indiana ESC - Region 7 | 36 | | |
| Region 8 ESC | 33 | 12 | |
| Central Indiana ESC - Region 9 | 17 | | |
| | 283 | 38 | 1 |

All values shown are as reported by the respective Education Service Center for the 2006-07 school year.

Section 3 of P.L. 191-2006, as passed by the 2006 Indiana General Assembly, contains the following purposes:

- To maximize the allocation and use of taxpayer provided resources by school corporations and schools for student instruction and learning;
- To confirm the authority of school corporations to use a variety of methods to reduce the cost of acquisition of products and services;
- To instruct the State Board (of Education) to oversee the consideration of statewide means to acquire products and services;
- To provide a means for school corporations to access technical assistance and other support in the consideration of means to increase the allocation of resources to student learning and achievement;
- To recognize school corporations that achieve effective allocation of resources to student learning and achievement.

The bill contains a listing of actions that school corporations may undertake individually, or in collaboration with other school corporations, and through Education Services Centers or other units of government to reduce non-instructional expenditures to permit allocation of the resulting savings to student instruction and learning. These actions are not limited to purchasing. The bill enumerates several actions with regard to purchasing to include: school buses and other vehicles and vehicle fleets; fuel, maintenance or other services for vehicles or vehicle fleets; food services; facility management services; transportation management services; textbooks, technology, and other school materials and supplies; and any other purchases a school corporation may require.

Actions undertaken may also include the use of shared:

- administrative services overseeing transportation, food service, facilities and other operations;
- administrative services to manage finance, payroll, human resources, information technology, purchasing, or other administrative services; and,
- shared resources to provide instruction, supplemental services, extracurricular activities, or other student services.

A school corporation may collaborate with continuous school corporations to explore the use of cooperatives among school corporations, commonly managed school corporations, or the consolidation of school corporations to provide effective and efficient management of the school corporations or functions of the school corporations. Such cooperatives may be in the form of existing Education Service Centers, or other cooperative efforts.

The bill further requires the Education Service Centers to report to the State Board of Education, not later than August 31 of each year, the results of the efforts of the centers activities relative to purchasing and cooperative agreements. Each Service Center is to report on behalf of their respective members.

The bill further requires the State Board of Education to survey annually school corporations to determine actions taken by each school corporation to allocate resources to student instruction and learning. The Board is to issue a report, not later than November 1 of each year, that concerns the following:

1. Consolidated purchasing arrangements used by multiple school corporations, through Education Service Centers, *and throughout Indiana*;

2. Shared services arrangements used by multiple school corporations, through Education Service Centers, *and in the state as a whole*;
3. The efforts of school corporations to explore cooperatives, common management, or consolidations.

To reiterate, the first report under this law is November 1, 2006, and is due November 1, thereafter.

To accomplish a thorough survey of the state it is necessary that the same questions be posed to Education Service Centers and school corporations and charter schools, to assess all efforts to save money. We believe that, for purchasing purposes, sometimes member school corporations of Education Service Centers use service center purchasing pricing and/or state Quantity Purchase Award (QPA) pricing as benchmarking for negotiating lower purchase prices for items. This perception may or may not be valid. Further, there may be collaborations already in place that school corporations should document in their reports that may not be generally known throughout the state. These are just two examples.

I encourage you to complete the survey via the web at the following address:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

Please click on the option EDUCATION SERVICE CENTERS.

If the survey is mailed, please return to:

Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229 State House
Indianapolis, IN 46204

Fax 317-232-0504

For web submission please use the following website:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

P.L 191-2006 Survey for Education Service Centers

Service Center Name _____

Service Center Region _____

Name of person completing the survey _____

**THIS SURVEY IS SPECIFICALLY FOR PURCHASES AND OTHER SERVICE ACTIVITIES
UNDERTAKEN BY AND THROUGH EDUCATION SERVICE CENTERS:**

1. During the past twelve months has your Education Service Center entered into consolidated purchasing arrangements on behalf of multiple school corporations or charter schools?

Yes _____

No _____

2. Please provide a listing of such consolidated purchasing arrangements to include the commodity or item purchased, volume (if known), participating school corporations or charter schools, and estimated savings realized.

3. During the past twelve months has your Service Center entered into any shared services arrangements on behalf of multiple school corporations or charter schools? Examples of such arrangements include, but are not limited to, purchase of school buses, vehicles, fuel, food service, technology or shared facility or bus maintenance, or transportation management services..

Yes _____

No _____

4. Please provide a listing of such shared services arrangements to include the kind of the shared service, the school corporations or charter schools involved, and estimated savings realized from this arrangement.

5. During the past twelve months has your Service Center explored cooperative purchasing, shared management services, or consolidations on behalf of school corporations or charter schools?

Yes _____

No _____

6. Please provide a listing of such activities pertaining to cooperative purchasing, shared management services, or consolidations to include the nature of the activity and the school corporations or charter schools involved.

Please respond to: Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229, State House
Indianapolis, IN 46204

Fax: 217-232-0504 e-mail wriley@doe.state.in.us

Arrangements, shared services arrangements and
Efforts of school corporations to explore
Cooperatives, common management, or
Consolidations as reported by
Indiana Public School Corporations
for the 2006-2007 school year

Indiana Department of Education
October 3, 2007

Under IC 21-10-3-3, as amended, the State Board of Education is required to do the following:

Not later than November 1 of each year, the state board, assisted by the office of management and budget and school corporation officials, shall submit a report to the state superintendent, the governor, and the general assembly concerning the following:

- (4) Consolidated purchasing arrangements used by multiple school corporations, through educational service centers, and throughout Indiana.*
 - (5) Shared services arrangements used by multiple school corporations, through educational service centers, and in the state as a whole.*
 - (6) The efforts of school corporations to explore cooperatives, common management, or consolidations.*
- The report to the general assembly must be submitted to the executive director of the legislative services agency in an electronic format under IC 5-14-6.*

This report pertains to consolidated purchasing arrangements, shared services arrangements, and efforts to explore cooperatives specific to school corporations and charter schools. The Department posted on its website these three questions and asked respondents to answer whether or not they had undertaken any of the individual three opportunities listed above, and if they had, they were asked to provide information concerning the activity to include, if possible, savings realized from the activity. Similar questionnaires were provided to both education service centers and to school corporations and charter schools. Further education service centers were asked to respond with information about activities that were specifically and only undertaken through that organizational structure and school corporations and charter schools were asked to respond with information about activities that were undertaken excluding activities through education service centers.

Two hundred three school corporations or charter schools responded to the survey either on line or through other submission.

Concerning the first question, seventy-four respondents indicated that they had undertaken consolidated purchasing arrangements. It is not possible to ascribe an amount of savings realized for all respondents because specific dollar values were not provided in many situations. However, the data does show that the 74 respondents were seeking various methods to consolidate purchasing ranging from natural gas consortia to the use of unified purchasing cooperatives to cooperative purchase of food commodities.

Concerning the second question, eighty-six respondents indicated that they have either entered into shared service arrangements directly or indirectly. Some of these arrangements have been with other municipalities (to include cities and police and even sports clubs) while others have included shared arrangements with other school corporations for the purpose of purchase of natural gas and joint insurance trusts for health and other insurances.

One hundred twenty-one school corporations or charter schools responded that there had been activity with regard to the exploration of cooperatives, common management services, or consolidations. These activities cover a wide range of items to include pooling for natural gas and risk insurance, bus purchasing and fuel purchasing, property and casualty insurance and paper purchases. This exploration has included both other school corporations and municipal units of government ranging from cities and towns to libraries, and professional associations. Although the primary focus of shared services reported concerned purchasing, several respondents indicated that they were exploring shared services for school bus fleet maintenance, accounting services and shared teaching staff.

Responses to the three questions follow. It should be noted that several respondents (school corporations and charter schools) did include activities undertaken through the auspices of the respective education service center.

Question #1: During the past twelve months has your school corporation or charter school entered into consolidated purchasing arrangements with other school corporations or charter schools? Yes or No

Question #2: Please provide a listing of such consolidated purchasing arrangements to include the commodity or item purchased volume (if known) and estimated savings realized.

| SEQ | CORPNAME | CORP NUMBER | Q1 | Q2 |
|-----|---|----------------|-----|--|
| 1 | Adams Central Community | 0015 | Yes | Fuel for buses |
| 2 | Northwest Allen County Schools | 0225 | No | |
| 3 | Fort Wayne Community Schools | 0235 | Yes | 1. Consortium formed for the purchase of natural gas; Community Energy Gas Group (CEGG). Members: Northwest Allen County Schools, Southwest Allen County Schools, City of Fort Wayne, City of Elkhart, Allen County, and Fort Wayne Community Schools (FWCS). |
| 4 | East Allen County Schools | 0255 | Yes | East Allen County Schools along with Northwest Allen & Southwest Allen did a consolidated purchase of the Allen County Map to be used for bus transportation. This was done to convert to GPS Ready Transportation Maps for routing purposes. This saved each district from having to purchase the county map separately. This saved East Allen \$2,000 and each of the other districts \$3,000 each. East Allen also participates in joint purchases via our Educational Service Center. |
| 5 | Flat Rock-Hawcreek School Corporation | 0370 | Yes | Natural gas purchasing consortium (Pro-Liance) for heating season 2006-2007. Savings \$2100.00 |
| 6 | Blackford County Schools | 0515 | No | |
| 7 | Zionsville Community Schools | 0630 | No | |
| 8 | Delphi Community School Corporation | 0755 | Yes | Paper and soft commodities \$2000.00 |
| 9 | Pioneer Regional School Corporation | 0775 | Yes | |
| 10 | Southeastern School Corporation | 0815 | No | |
| 11 | Logansport Community School Corporation | 0875 | No | |

| | | | | |
|----|--|------|-----|--|
| 12 | West Clark Community Schools | 0940 | Yes | <p>West Clark became a member of the East Central Indiana Natural Gas Cooperative. The new billing began in January, 2007. The total cost for 2005-2006 for natural gas was \$87,255.53. The cost using bulk purchasing was \$71,220.05.</p> <p>For the last two years West Clark has worked through Gordon Foods for the purchase of food products. There are several school corporations involved in this. The amount of saving is approximately 15%.</p> |
| 13 | Clinton Central | 1150 | No | |
| 14 | Community Schools of Frankfort | 1170 | Yes | <p>The purchases were through the Wabash Valley Service Center in Lafayette, IN.</p> <p>8 different vendors were used for purchase of \$13,512.37 for the 2006-7 school year.</p> <p>Library Store \$137.75 (transparencies)</p> <p>Video Services \$80.00 (audio tapes)</p> <p>X ped \$39.15 (paper products)</p> <p>Bye Mor \$199.97 (office and school supplies)</p> <p>General Binding \$114.48 (laminating film)</p> <p>Corporate Express \$95.21 (office supplies)</p> <p>Scott Electric \$99.36 (lighting)</p> <p>Cingular Phone \$2,746.45 (cell phone service)</p> <p>Info-Tek \$10,000 (technology services)</p> <p>Estimated savings are from 10-15% on individual items.</p> |
| 15 | Rossville Consolidated School District | 1180 | Yes | <p>Purchased items from Wabash Valley Educational Service Center and off of State QPA bid list.</p> |
| 16 | Crawford County Community School Corporation | 1300 | No | |
| 17 | Barr-Reeve Community Schools, Inc. | 1315 | No | |
| 18 | North Daviess Community Schools | 1375 | Yes | <p>We purchase as much as possible through the Southern Indiana Education Center.</p> |
| 19 | Washington Community schools | 1405 | No | |

| | | | | |
|----|---|------|-----|--|
| 20 | South Dearborn Community School Corporation | 1600 | Yes | <p>The Wilson Education Center through cooperative bidding secured a long-term Disability and Life Insurance carrier for South Dearborn Community School Corporation and participating corporations.</p> <p>In addition all buildings in the South Dearborn Corporation now use E procurement services provided by the Wilson Center to purchase supplies.</p> |
| 21 | Decatur County Community Schools | 1655 | No | |
| 22 | Greensburg Community Schools | 1730 | No | |
| 23 | DeKalb County Eastern Community School District | 1805 | Yes | Natural Gas for winter consumption |
| 24 | Garrett-Keyser-Butler Schools | 1820 | Yes | <p>Natural Gas</p> <p>Paper products/food products/ milk products for school lunch program</p> <p>Health Insurance Consortium</p> <p>Special Education joint services</p> <p>It is hard to cost estimate savings, sometimes it is just the power of purchasing quantities and making sure your have the ability to provide the services to the organization.</p> |
| 25 | Delaware Community | 1875 | Yes | Service Center purchases |
| 26 | Wes-Del Community Schools | 1885 | Yes | <p>Delaware/Blackford Special Education Cooperative</p> <p>Muncie Area Career Center</p> <p>Cooperative alternative to suspension/expulsion program with other county schools</p> <p>Share school psychological with 2 other schools saving \$40,000</p> <p>Belong to East Central Indiana</p> <p>We use the Education Service Center for may services for purchasing, staff development. Savings over \$50,000.</p> <p>Belong to Delaware/Blackford Spec Ed. Cooperative</p> <p>Belong to Muncie Area Career Center</p> <p>Belong to a Cooperative for Alternative to Suspension/Expulsion Program with other county schools.</p> |

Share a psychologist with 2 other Schools.
Savings of \$40,000.

We currently belong to the East Central Indiana School Trust to provide health insurance coverage for our employees. Premium savings of over 35% from a private carrier. Would be over \$75,000.0

27 Cowan Community School Corporation 1900 No

28 Mt. Pleasant Twp. Community School Corporation 1910 No

29 Daleville Community Schools 1940 Yes

Textbook Consortium: Organized through East Central Educational Service Center: Members could not agree on a common reading program to adopt for all schools in the consortium though the consortium members tried to get that done. Members will continue to meet annually to promote this cause. Getting this done on a voluntary level has proven difficult. My guess is that only action by the D.O.E. or legislature will get Indiana to the place that the same texts are used across all districts. Consortium members continue to believe the evidence shows this would be best for the education of children and would save districts, parents and the state budget money on text book purchases and reimbursement.

Natural Gas Consortium: (east Central Education Service Center) We have now operated one winter season. Will assess the savings from participation in the coop after the budget process is complete this summer. Early indications are that a substantial savings was seen.

Property Casualty Insurance Trust: (East Central Service Center) A large group of school districts continue to develop this cooperative. It is now scheduled to begin January 2008. As a result of the competition brought about through the development of the pool and the legislation that made it possible, our rates have dropped from \$86,000 annually 3 years ago to our latest renewal of \$53,000 annually. Wow!!!

East central Indiana School Insurance Trust (Health: We have been a part of this trust for several years. Our rate increases over the last few years have averaged about 5%.

30 Muncie Community Schools 1970 No

31 Northeast Dubois County Schools 2040 No

| | | | | |
|----|---|------|-----|--|
| 32 | Southeast Dubois County School Corporation | 2100 | Yes | <p>Purchased through Educational Service Agreement:</p> <p>Paper</p> <p>Teacher supplies</p> <p>Art supplies</p> <p>Classroom supplies</p> <p>Maintenance supplies</p> <p>Not sure about total savings.</p> |
| 33 | Southwest Dubois County School Corporation | 2110 | No | |
| 34 | Greater Jasper Consolidated Schools | 2120 | No | NA |
| 35 | Goshen Community Schools | 2315 | Yes | <p>North Central Energy Cooperative (NEC) - organized in 2004 between over 30 North-Central Indiana school districts. Goshen Community Schools has used over 400,000 therms in the past two years, so if the consortium purchasing agreement has lowered the per therm cost by even 1 cent, it is a savings of \$4,000.</p> <p>Hospital Purchasing Services - (HPS) - Goshen Community Schools has been a member of this cooperative for at least ten years. These services are used for our food service purchases. Our food purchases average over \$600,000 annually and the services are estimated to save a net savings (savings (-) membership costs) of about \$12,000 annually.</p> <p>Computer Purchases - Goshen Community Schools uses the state bid list for all computer purchases.</p> |
| 36 | Fayette County School Corporation | 2395 | Yes | <p>East Central Indiana School Trust. This is for the coordination, direction and control of Insurance Benefits.</p> <p>Pro-liance: An energy consortium for the purchase of natural gas.</p> <p>East Central Indiana Educational Service Center: Continued savings through combined purchasing power.</p> <p>State Of Indiana Q.P.A.: Used primarily for the purchase of computers and other technology items to provide the maximum savings and the best utilization of time.</p> |
| 37 | New Albany-Floyd County Consolidated School Corporation | 2400 | No | Just through service center |
| 38 | Attica Consolidated School Corporation | 2435 | No | All ours are through the service center. |

| | | | | |
|----|--|------|-----|--|
| 39 | Covington Community Schools | 2440 | No | |
| 40 | Franklin County Community School Corporation | 2475 | No | |
| 41 | Marion Community Schools | 2586 | Yes | Grant Co. Special Education Co-Op. Area school corporations combine services into the Co-op to provide education to students with Special needs. Numerous teaching and educational assistant positions along with administrative position would be necessary with the Co-op. Savings based on number of students in need. |
| 42 | East Gibson | 2725 | No | |
| 43 | North Gibson School Corporation | 2735 | No | |
| 44 | South Gibson School Corporation | 2765 | No | |
| 45 | Eastbrook Community Schools Corporation | 2815 | Yes | Eastbrook is a member of the School Employees Benefit Trust which is has 15 school corporations sharing the costs of health insurance and wellness programs. Health Insurance premium increases are well below the industry average, but it's difficult to estimate actual savings since our school has not received quotes from outside vendors for quite some time |
| 46 | Madison-Grant United School Corporation | 2825 | Yes | We use Region 8 Educational Service Center - base office in Columbia City, Indiana. |
| 47 | Mississinewa Community Schools+A38 | 2855 | No | |
| 48 | Linton Stockton School Corporation | 2950 | No | |
| 49 | MSD of Shakamak | 2960 | Yes | We have purchased software program licenses for our Summer School program with other Greene County School Corporations. We purchased 40 at a \$50 savings for each. We will also be purchasing at least 50 licenses during the school year at a savings of at least \$85 each, more if we increase the number. |
| 50 | White River Valley School | 2980 | No | |
| 51 | Hamilton Southeastern Schools | 3005 | Yes | HSE has worked with CIESC to establish a self insured Worker's Compensation program. HSE worked with CIESC to explore the possibility of establishing a partially self insured Property Casualty program which resulted in a 35% discount from our current insurance provider. HSE belongs to MEGA (Metropolitan Energy Gas |

Association) with 17 other school districts. From the inception of this group, we have saved significant dollars as a result of volume purchasing and hedging of natural gas prices.

HSE has a purchasing agreement in place with HPS (Hospital Purchasing Services). We have utilized this agreement to secure more competitive pricing with our prime food service vendor. HPS is a purchasing agency used by a large number of school districts in Indiana and nationally. HSE has achieved savings for the food service budget by utilizing HPS and a prime vendor for 90% of purchases and paying invoices in 10 days.

HSE also belongs to a commodity Co-op (North Indy Co-op) that enables the 12 districts involved to better utilize the food processors with larger volume processed at lower costs.

HSE shares a fueling station with the Town of Fishers.

HSE has an arrangement with the Fishers Police Dept. FDP provides officers for HSE HS and Fishers HS. Officers are paid by FPD with a grant they have received. Having officers in our buildings provides security and an opportunity for our students to develop positive relationships with law enforcement officials.

The HSE Technology Dept. works in conjunction with surrounding districts to purchase software at lower prices by utilizing large volume purchasing. This has resulted in lower pricing than HSE would have secured without the participation of other districts.

HSE utilizes CIESC programs and pricing for a wide range of products and services.

The HSE Technology Dept. continues to evaluate existing contracts (ie. Telephones, pay phones, cell phones, and long distance carriers) and periodically renegotiates pricing.

HSE utilizes State QPA and AEPA pricing in addition to requesting additional quotes to ensure that we are receiving the best price and best use of taxpayer dollars.

HSE participates in the ERATE reimbursement program where qualified technology and phone expenses are reimbursed to HSE. This allows HSE to reallocate those dollars reimbursed for other technology purchases.

| | | | | |
|----|---|------|-----|---|
| 52 | Hamilton Heights School Corporation | 3025 | Yes | We joined the Mega Group for Natural Gas Purchasing. 23,000 deca therms per year |
| 53 | Sheridan Community Schools | 3055 | No | |
| 54 | Carmel Clay Schools | 3060 | No | |
| 55 | Mt. Vernon Community School Corp. | 3135 | Yes | 1. East Central Indiana Natural Gas Cooperative Purchase of natural gas; we have not yet completed a year of purchase under this agreement and therefore cannot provide estimated savings. 2. ECESC (Svc Center) |
| 56 | CSC of Eastern Hancock County | 3145 | Yes | 1. Honeywell Instant Alert Annual License – 1200 users - \$1,200 savings. 2. Plato License - unknown savings. 3. East Central Insurance Trust - group medical Insurance - unknown savings. |
| 57 | North Harrison Community School Corporation | 3180 | Yes | School Buses, |
| 58 | South Harrison Community School Corporation | 3190 | No | |
| 59 | Brownsburg Community School Corporation | 3305 | No | N/A |
| 60 | Avon Community School Corporation | 3315 | Yes | School supplies are purchased cooperatively through participation with other school systems through a service center. The estimated savings that Avon Community School Corporation totals by purchasing cooperatively equals approximately \$2,000 to \$3,000 yearly. |
| 61 | Blue River Valley | 3405 | No | |
| 62 | South Henry School Corporation | 3415 | No | |
| 63 | Shenandoah School Corporation | 3435 | Yes | Natural Gas Co-Op Service Center Member |

| | | | | |
|----|---|------|-----|---|
| 64 | New Castle Community School Corporation | 3445 | Yes | <p>Hospital Purchasing Services - food service, office supplies, custodial supplies. Savings estimated at 25% of total expenditures = approximately \$134,000.00 per year.</p> <p>Cooperative purchasing of diesel fuel/gasoline on a locked rate with other area businesses (not just schools) for a commitment to purchase fixed quantities at a reduced price. Savings estimated at 15% of annual expenditures or \$23,300.00 per year.</p> <p>Natural Gas Consortium to purchase natural gas with other school corporations on the open market. Savings estimated at 13% of annual expenditure or \$135,750.00 per year.</p> |
| 65 | Charles A. Beard Memorial School Corporation | 3455 | No | |
| 66 | Northwestern | 3470 | Yes | Property/casualty insurance, approximately \$50,000 per year for two year contract. |
| 67 | Eastern Howard School Corporation | 3480 | Yes | <p>Liability Insurance - Howard County School Group Purchase - Est. Savings for Eastern = \$2,000</p> <p>Annual Renewal of Health Insurance through North Central Indiana School Insurance Consortium provided only a 5.5% increase in premiums while the statewide average for schools is estimated in the 10% range. Also through the NCISIC Life Insurance was quoted for the group. (Individual school policies had been maintained.) All schools received a five year guarantee on life premiums.</p> <p>The Howard County school corporations continue to investigate potential cost savings partnerships. Currently, we are working with Kokomo Gas & Fuel to analyze the pros & cons of purchasing our gas via pooling rates.</p> <p>Ongoing shared services:</p> <p>EHSC - Oak</p> |
| 68 | Kokomo-Center Township Consolidated School Corp | 3500 | Yes | KCTCSC grouped with the schools in Howard County for a group purchasing of property/casualty insurance. All the schools in the county work with the same agent and with that central point, grouped our volume for bidding the property casualty insurance packages for all the corporations. We found that the incumbent carrier did lower their prices substantially, but it was also felt that most of the substantial reduction came about due to having another insurance company in the marketplace offering a complete line of insurance products for school |

corporations. Kokomo-Center realized a savings of approximately 16%, equating to approximately \$100,000 in total premium. The other schools realized a proportional savings in their corporations. These savings were used and reallocated to our teaching contract.

| | | | | |
|----|---|------|-----|--|
| 69 | Medora Community School Corporation | 3640 | No | |
| 70 | Brownstown Central Community Schools | 3695 | No | |
| 71 | Crothersville Community Schools | 3710 | No | |
| 72 | Kankakee Valley School Corporation | 3785 | No | |
| 73 | Rensselaer Central Community Schools | 3815 | No | |
| 74 | Jay School Corporation | 3945 | Yes | We have entered into consolidated purchasing arrangement for TRANSPORT" of Natural Gas. This is to help us reduce energy / utility costs. We are in a Co-op of more than 20 schools for this purpose." |
| 75 | Madison Consolidated School | 3995 | No | |
| 76 | Southwestern Jefferson County Consolidated School Corporation | 4000 | No | |
| 77 | Jennings County Schools | 4015 | Yes | Purchase of school buses (4) Life Insurance for employees LTD Insurance for employees Supplies and materials for classrooms |
| 78 | Clark-Pleasant Community School Corporation | 4145 | Yes | Central Indiana Service Center Indiana QPA Purchasing Hospital Purchasing Agreements |
| 79 | Nineveh-Hensley- Jackson United School Corporation | 4255 | Yes | Professional Development for teachers and bus drivers Approximately 15,000 dollars |
| 80 | South Knox School Corporation | 4325 | No | |
| 81 | Wawasee Community School Corporation | 4345 | No | |
| 82 | Whitko Community School Corporation | 4455 | Yes | Special Education services |

| | | | | |
|-----|---|------|-----|--|
| 83 | Prairie Heights Community School Corp | 4515 | Yes | Through Region 7, we will be purchasing 3 school buses. Paper bids and commodity purchases are also done through Region 7. Currently we are talking to Student Transit about out-sourcing our transportation system. |
| 84 | Westview School Corp | 4525 | No | |
| 85 | Northwest Indiana Special Education Cooperative | 4570 | No | |
| 86 | Rifer Forest Community Schools | 4590 | No | |
| 87 | Lake Central School Corporation | 4615 | No | |
| 88 | Lake Ridge Schools | 4650 | No | |
| 89 | School Town of Highland | 4720 | No | |
| 90 | School City of Hobart | 4730 | No | |
| 91 | School Town of Munster | 4740 | No | |
| 92 | School City of Whiting | 4760 | No | |
| 93 | Cass Township Schools | 4770 | No | |
| 94 | Dewey Township Schools | 4790 | No | |
| 95 | New Prairie United School Corporation | 4805 | Yes | New Prairie United School Corporation joined the North Central Energy Cooperative for the purchase of natural gas. We project our volume to be 250,000 therms annually with a savings of \$29,000. New Prairie United School Corporation purchase its health, life and long term disability insurance through the Midwest Area School Employees group. Our savings through this consolidated purchase agreement is approximately \$100,000. |
| 96 | Prairie Township Schools | 4880 | No | |
| 97 | La Porte Community School Corporation | 4945 | Yes | Became a member of North Central Energy Cooperative for the purchase of natural gas. Estimated annual savings for La Porte Community School Corporation is \$21,639.00 per year. |
| 98 | North Lawrence Community Schools | 5075 | No | |
| 99 | Mitchell Community Schools | 5085 | No | |
| 100 | Frankton-Lapel Community Schools | 5245 | Yes | All Madison County Schools have consolidated to purchase NWEA MAP Testing materials via online testing. Also, all Madison County Schools have consolidated to purchase STI software which is a student management program. |

| | | | | |
|-----|--|------|-----|--|
| 101 | South Madison Community School | 5255 | No | |
| 102 | Anderson Community School Corporation | 5275 | No | |
| 103 | MSD Of Decatur Township | 5300 | Yes | All items included in the CIESC Cooperative Purchase Bids. |
| 104 | Franklin Township Community School Corporation | 5310 | No | |
| 105 | MSD Perry Township | 5340 | No | |
| 106 | M.S.D. Pike Township | 5350 | No | |
| 107 | MSD Warren Township | 5360 | No | |
| 108 | MSD of Washington Township | 5370 | Yes | Metropolitan Energy Gas Association (MEGA) - MEGA is a 15 central Indiana school district consortium established in 2003 whose purpose is not to speculate in the volatile and unpredictable natural gas commodity market but to provide stability to the budgeting process by applying prudent risk-management hedging strategies. Between November 2003 and December 2006, Washington Township Schools saved \$257,539 by purchasing natural gas as a member of MEGA. These are real dollars saved based on the price paid for natural gas each month by Washington Township compared to the end-of-month settlement for natural gas on the New York Mercantile Exchange. \$173,594 of that savings occurred during the last four months of 2005. |
| 109 | Indianapolis Public Schools | 5385 | Yes | <p>2006 Natural Gas Purchased = \$804,592.79</p> <p>Along with other Political Subdivisions/School Districts, we use State of Indiana Quantity Purchase Agreements at various times, generally due to the time constraints of competitive bidding. We do not currently track these purchases separately from other purchases. Generally, we have used QPA's to purchase technology items and vehicles. Savings cannot be estimated if we do not have stand-alone bids with which to compare.</p> <p>Last year, school corporations and other public entities attempted to purchase fuel through a bid administered by Indy Go. No valid bids were received.</p> <p>Our district regularly makes purchases on behalf of non-public schools in IPS attendance area with Federal Funds.</p> |

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| 110 | School Town of Speedway | 5400 | Yes | We contract with Aramark to provide food service management and purchasing. In fiscal year 2007 we purchased \$296,715.00 of food products. Our estimate is that Aramark's national purchasing power results in prices at least 20% below our best available price. If this estimate is correct, then our food cost would have been \$356,058.00 thus creating an estimated savings of \$59,343.00. |
| 111 | Culver Community Schools Corporation | 5455 | Yes | Natural Gas |
| 112 | Bremen Public Schools | 5480 | Yes | NEC/Nordic Energy Consortium - Purchase of terms of heating fuel - Consortium of 28 school corporations. MASE Trust (Midwest Area School Employees Insurance Trust)- Health Insurance which involves 21 school corporations. Through the Education Service Center - purchase of school buses, food service, and school supplies |
| 113 | Triton School Corporation | 5495 | Yes | Health Insurance: MASE Trust 17 school corporations are in a Trust to purchase Health, dental vision, LTD and term life insurance |
| 114 | Shoals Community School Corporation | 5520 | No | |
| 115 | Loogootee Community School Corp. | 5525 | No | |
| 116 | North Miami Community School Corporation | 5620 | No | Only through our service center |
| 117 | Richland-Bean Blossom Community School Corporation | 5705 | Yes | West Central IND Educational Service Center Insurance AV Supplies |
| 118 | Monroe County Community School Corp | 5740 | No | |
| 119 | North Montgomery Community School Corporation | 5835 | Yes | Pool purchasing of natural gas. We are estimating saving this year of around \$11,000. |
| 120 | South Montgomery Community School Corporation | 5845 | No | |
| 121 | Crawfordsville Community School Corporation | 5855 | No | |
| 122 | Monroe-Gregg Schools | 5900 | No | |
| 123 | MSD of Martinsville | 5925 | No | |
| 124 | Mooresville Consolidated School Corporation | 5930 | No | |
| 125 | South Newton School Corporation | 5995 | No | |

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| 126 | Central Noble School Corporation | 6055 | No | |
| 127 | West Noble School Corporation | 6065 | No | |
| 128 | Rising Sun-Ohio County Community School Corp. | 6080 | Yes | cafeteria (food items) health insurance \$50,000 |
| 129 | Orleans Community Schools | 6145 | Yes | Various meats, hamburger, chicken, and Cheese Approximate savings was \$10,000.00 |
| 130 | Paoli Community School Corporation | 6155 | No | |
| 131 | Springs Valley School Corporation | 6160 | Yes | Southern Indiana Educational Center Approximately \$5,000 in savings |
| 132 | Spencer-Owen | 6195 | No | |
| 133 | Rockville Community School Corporation | 6300 | Yes | Food service - Frozen chicken products \$0 savings |
| 134 | Perry Central Community School Corporation | 6325 | Yes | Cooperative purchasing through Southern Indiana Education Center on a large variety of items, including paper, office supplies, cleaning supplies, and computers. Estimated savings - \$14,152 |
| 135 | Cannelton City Schools | 6340 | No | |
| 136 | Lanesville Community School Corporation | 6415 | No | |
| 137 | MSD Boone Township | 6460 | No | |
| 138 | Duneland School Corporation | 6470 | No | |
| 139 | East Porter County School Corporation | 6510 | Yes | We purchase natural gas through a consortium of other areas school districts. While this survey item specifically excludes products or services purchased through educational service centers, we do utilize the volume purchasing power that is available through the service center. |
| 140 | Union Township School Corporation | 6530 | No | |
| 141 | Portage Township Schools | 6550 | No | |
| 142 | Valparasio Community Schools | 6560 | No | |
| 143 | MSD of North Posey County | 6600 | No | |
| 144 | New Harmony School Corporation | 6610 | Yes | We have purchased paper through the SIEC. SIEC will report this. |
| 145 | Eastern Pulaski Community Schools | 6620 | No | |

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| 146 | West Central School Corporation | 6630 | Yes | <p>Health Insurance - M.A.S.E. Insurance Trust, 16 member school corporations under one plan and one bidding process.</p> <p>Property/Liability Insurance - 18 corporations, members of the N.I.E.S.C. have the opportunity to bid a plan as one.</p> <p>Food Service Supplies - bid through the N.I.E.S.C.</p> <p>Instructional Supplies - bid through the N.I.E.S.C.</p> |
| 147 | Area 30 Career Center Education Interlocal | 6700 | No | |
| 148 | South Putnam Community School Corporation | 6705 | Yes | Purchase of commodity foods for the cafeteria with neighboring school corporations. 4000 pounds of Meat, cheese, and potatoes saving \$7,000. |
| 149 | Greencastle Community School Corporation | 6755 | Yes | <p>West Central Service Center:</p> <p>Cooperative Food Bid \$25,000</p> <p>School Supplies \$25,000</p> <p>Paper Bid \$25,000</p> <p>In-service \$15,000</p> <p>Technology Repairs \$12,000</p> <p>Prohance Energy-Natural Gas \$20,000</p> |
| 150 | Union School Corporation | 6795 | No | |
| 151 | Randolph Southern | 6805 | Yes | <p>Gas consortium which will start with OVG on October 1, 2007.</p> <p>We entertained property insurance consortium, but the school board choose to stay with our present property insurance carrier, as by bidding our property insurance out for the past three years we have cut our costs.</p> |
| 152 | Monroe Central School Corporation | 6820 | No | |
| 153 | Randolph Central School Corporation | 6825 | Yes | <p>Natural Gas</p> <p>Medical Insurance</p> |
| 154 | Randolph Eastern School Corporation | 6835 | Yes | <p>Natural Gas Consortium - expected \$15,000 in savings</p> <p>Health Insurance Consortium - We have had only a 5% increase in premiums in 3 years, when the industry average has been over 15%</p> <p>We use the Educational Service Center for Cooperative purchasing - estimated savings \$30,000</p> |

We are going to use the Service Center Food purchasing for the first time this next year.

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| 155 | Greater Randolph Interlocal Cooperative | 6845 | Yes | Reported by service center. |
| 156 | South Ripley Community School Corporation | 6865 | Yes | Southeast Indiana School Insurance Consortium - Health Insurance. |
| 157 | Milan Community School Corporation | 6910 | No | We are already using the Wilson Education Center for many consolidated purchases. |
| 158 | Rush County Schools | 6995 | No | |
| 159 | John Glenn School Corporation | 7150 | No | |
| 160 | School City of Mishawaka | 7200 | No | |
| 161 | Scott County School District 1 | 7230 | No | |
| 162 | Shelby Eastern Schools | 7285 | No | |
| 163 | Southwestern Consolidated School District of Shelby County | 7360 | No | |
| 164 | Shelbyville Central Schools | 7365 | Yes | Health Insurance Trust |
| 165 | North Spencer County School Corporation | 7385 | Yes | 1. SIEC--Paper products, supplies, etc. Saved \$4,000/copier on Kyocera copiers in an agreement established between Kyocera and the SIEC. We do check prices, and we often find ordering items direct from a vendor is cheaper than going through the SIEC. 2. We are a part of a special education cooperative and a vocational cooperative. We do save money by being a part of these cooperatives as we share teachers, therapists, etc. |
| 166 | South Spencer County School Corporation | 7445 | No | |
| 167 | Oregon-Davis School Corporation | 7495 | Yes | Equipment, food service supplies and products, computers, health care services, insurance, energy (natural gas), special education services, school bus, cleaning supplies, and textbooks, and professional development. Vocational education services. Telecommunications services. We receive roughly a 20% to 30% discount off of products and services purchased |
| 168 | North Judson San Pierre School Corporation | 7515 | No | |

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| 169 | Knox Community Schools | 7525 | No | |
| 170 | Hamilton Community Schools | 7610 | No | |
| 171 | Switzerland County School Corporation | 7775 | Yes | We do our cooperative purchasing through the Wilson Center...they will provide the report |
| 172 | Lafayette School Corporation(Amended) | 7855 | No | |
| 173 | Tippecanoe School Corporation | 7865 | No | |
| 174 | Northern Community Schools of Tipton County | 7935 | Yes | Educational Services for special education and vocational education through Kokomo and Elwood Cooperatives. |
| 175 | Evansville-Vanderburgh | 7995 | Yes | Block Salt: We are buying this item from the Evansville-Vanderburgh County Purchasing Department at their contract price. Purchase by EVSC = \$49.56 per ton. Purchase from city-county contract = \$43.63 per ton. Total savings depends on usage; however, average use is 100 tons x \$5.93 = \$593.00. |
| 176 | North Vermillion Community School Corporation | 8010 | No | |
| 177 | South Vermillion Community School Corporation | 8020 | No | |
| 178 | Manchester Community Schools | 8045 | No | |
| 179 | Metropolitan School District of Wabash County | 8050 | No | |
| 180 | Heartland Career Center | 8065 | No | |
| 181 | MSD of Warren County | 8115 | Yes | We work together with regard to staff development We have shared a teacher at times Insurance Trust |
| 182 | Salem Community Schools | 8205 | No | |
| 183 | East Washington | 8215 | No | |
| 184 | Western Wayne Schools | 8355 | No | |
| 185 | Southern Wells Community Schools | 8425 | No | |
| 186 | Northern Wells Community Schools | 8435 | No | |
| 187 | Bluffton-Harrison Metropolitan School District | 8445 | No | |
| 188 | North White School Corporation | 8515 | No | |
| 189 | Frontier | 8525 | Yes | Tires, paper, computers, art supplies, video equipment, library supplies, food supplies, natural gas |
| 190 | Whitley County Consolidated Schools | 8665 | No | |

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| 191 | Campagna Academy Charter School | 9300 | No |
| 192 | Charter School of the Dunes | 9310 | No |
| 193 | Signature School, Inc. | 9315 | No |
| 194 | Timothy L. Johnson Academy | 9350 | No |
| 195 | 21st Century Charter School @ Fall Creek | 9370 | No |
| 196 | Christel House Academy | 9380 | No |
| 197 | Charles A. Tindley Accelerated School | 9445 | No |
| 198 | 21st Century Charter School @ Fountain Square | 9480 | No |
| 199 | 21st Century Charter School @ Gary | 9545 | No |
| 200 | Challenge Foundation Academy | 9645 | No |
| 201 | Herron High School (Charter) | 9650 | No |
| 202 | Montessori Academy at Geist | 9665 | No |
| 203 | Goodwill Education Initiatives | 9670 | No |

Question #3: During the past twelve months have you entered into any shared services arrangements with other school corporations or charter schools? Examples of such arrangements include, but are not limited to, purchase of school buses, vehicles, fuel, food service, technology or shared facility or bus maintenance, or transportation management services. Yes or No

Question #4: Please provide a listing of such shared services arrangements to include the kind of the shared service, and estimated savings realized from this arrangement.

| SEQ | CORPNAME | CORP NUMBER | Q3 | Q4 |
|-----|---------------------------------------|----------------|-----|--|
| 1 | Adams Central | 0015 | Yes | Fuel |
| 2 | Northwest Allen County Schools | 0225 | No | |
| 3 | Fort Wayne Community Schools | 0235 | Yes | 1. Consortium formed through State of Indiana for inter-district data connectivity, Internet drainage, and video-on-demand services. Members: All four Allen County school districts. Estimated Savings: unknown for data connectivity and Internet drainage, |
| 4 | East Allen County Schools | 0255 | Yes | East Allen County Schools shared weekly transportation of students to the Indiana Deaf and Indiana Blind Schools with other neighboring school corporations (Fort Wayne, North Adams, and Southwest Allen). This arrangement saved each district from sending individual buses for each district's students. East Allen saved \$7,931 from this arrangement and the total savings for all four districts was approximately \$29,742. |
| 5 | Flat Rock-Hawcreek School Corporation | 0370 | No | |
| 6 | Blackford County Schools | 0515 | Yes | We are sharing an agriculture teacher with Eastbrook by sending 3 to 5 students to Eastbrook for agriculture classes. We save by not needing a full time agriculture teacher and Eastbrook saves by getting some funding for our students. |
| 7 | Zionsville Community Schools | 0630 | Yes | We joined the Pro-Liance Energy bulk natural gas purchasing program and saved approximately \$51,000.00. We are also part of the West Central Indiana Commodity Cooperative and purchase thru them for our food services. |
| 8 | Delphi Community School Corporation | 0755 | Yes | Special needs transportation \$1,500.00 |
| 9 | Pioneer Regional School Corporation | 0775 | Yes | |
| 10 | Southeastern School Corporation | 0815 | No | |

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| 11 | Logansport Community School Corporation | 0875 | No | |
| 12 | West Clark Community Schools | 0940 | No | All purchases are done through the Education Service Center including the purchase of buses. |
| 13 | Clinton Central | 1150 | No | |
| 14 | Community Schools of Frankfort | 1170 | Yes | Info-Tek is a protective service purchased cooperatively through Wabash Valley for the protection of our technology network. Approximate savings is difficult to calculate as this is a required and unique service without existent comparability data. |
| 15 | Rossville Consolidated School District | 1180 | No | |
| 16 | Crawford County Community School Corporation | 1300 | No | |
| 17 | Barr-Reeve Community Schools, Inc. | 1315 | No | |
| 18 | North Daviess Community Schools | 1375 | Yes | We purchase food items through our education center. |
| 19 | Washington Community Schools | 1405 | No | |
| 20 | South Dearborn Community School Corporation | 1600 | No | |
| 21 | Decatur County Community Schools | 1655 | No | |
| 22 | Greensburg Community Schools | 1730 | No | |
| 23 | DeKalb County Eastern Community School District | 1805 | Yes | Special Education education and transportation services. Vocational Education education and transportation services. Health Insurance through a consortium. School Bus Maintenance - we provide for other schools |
| 24 | Garrett-Keyser-Butler Schools | 1820 | Yes | Lease of buses It is hard to cost estimate savings, sometimes it is just the power of purchasing quantities and making sure you have the ability to provide the services to the organization. We have a new fleet with the leases. We could have never provided a new fleet without massive tax increases but with the lease we could. |
| 25 | Delaware Community | 1875 | Yes | Natural Gas purchase Bus maintenance |
| 26 | Wes-Del Community Schools | 1885 | Yes | We belong to a cooperative of other school corporations to purchase natural gas. Savings would be around \$20,000.00 |

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| 27 | Cowan Community School Corporation | 1900 | No | |
| 28 | Mt. Pleasant Twp. Community School Corporation | 1910 | No | |
| 29 | Daleville Community Schools | 1940 | No | We have held preliminary discussions with neighboring Cowan Community Schools about agreements to open our schools to each others students for classes that are not offered in both schools or that don't meet a student's scheduling requirements. We already share a school psychologist with Cowan and with Wes-Del. We are planning to seek a consolidation grant to put specific plans in place for sharing services as much as practical when a cost savings is promising. This will take some coordination with both school systems high school schedules. |
| 30 | Muncie Community Schools | 1970 | Yes | Priority School (Suspensions/expulsions) N/A Delaware/Blackford Special Ed. Coop N/ Area Vocational District 22 N/A |
| 31 | Northeast Dubois County Schools | 2040 | No | |
| 32 | Southeast Dubois County School Corporation | 2100 | Yes | Agreement to purchase: Milk and bread Agreement to purchase: Cafeteria food products |
| 33 | Southwest Dubois County School Corporation | 2110 | No | |
| 34 | Greater Jasper Consolidated Schools | 2120 | No | |
| 35 | Goshen Community Schools | 2315 | Yes | Also Goshen Community Schools is a member of the Northern Indiana Education Service Center (NIESC) and through NIESC has purchased school buses, bread, milk, garbage removal, and safety inspections. In addition, GCS has purchased paper and other supplies through the state service center's cooperative bid. If supply items are not purchased through these services, comparisons with these prices are used to negotiate a lower price with local vendors. |
| 36 | Fayette County School Corporation | 2395 | No | |
| 37 | New Albany-Floyd County Consolidated School Corporation | 2400 | No | Just through service center |
| 38 | Attica Consolidated School Corporation | 2435 | No | See comment in 2. |
| 39 | Covington Community Schools | 2440 | Yes | Sharing of technology coordinators - \$25,000 |

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| 40 | Franklin County Community School Corporation | 2475 | No | |
| 41 | Marion Community Schools | 2586 | No | |
| 42 | East Gibson | 2725 | Yes | We are in a Special Education Coop with Pike Central, North Gibson, South Gibson, and Warrick County School Corporation. |
| 43 | North Gibson School Corporation | 2735 | No | |
| 44 | South Gibson School Corporation | 2765 | No | |
| 45 | Eastbrook Community Schools Corporation | 2815 | No | |
| 46 | Madison-Grant United School Corporation | 2825 | No | |
| 47 | Mississinewa Community Schools | 2855 | Yes | We share psychometrist services with Madison Grant Community School Corporation. Cost of savings is 3000. We also share special education services with other grant county schools through our coop. Cost of savings is \$10,000. |
| 48 | Linton Stockton School Corporation | 2950 | Yes | We have purchased a school bus using larger districts bid. \$5000 savings |
| 49 | MSD of Shakamak | 2960 | Yes | We provide services to Special Needs students through a CO-OP that includes 6 school corporations. We offer Vocational Ed. programs through Twin Rivers, a cooperative arrangement of 12 School Corporations. We are providing a Career Intern program with Linton Stockton with a shared instructor and distance learning equipment. We estimate savings of at least \$7,000. We will be providing Alternative Ed./Adult Ed. options for all Greene County School Corporations through a cooperative arrangement. Estimated savings of \$5,000 per Corporation. |
| 50 | White River Valley School | 2980 | No | |
| 51 | Hamilton Southeastern Schools | 3005 | No | |
| 52 | Hamilton Heights School Corporation | 3025 | No | |
| 53 | Sheridan Community Schools | 3055 | No | |
| 54 | Carmel Clay Schools | 3060 | No | |
| 55 | Mt. Vernon Community School Corp. | 3135 | Yes | 1. Fuel purchase via bids, but not with another school corp. 2. Tremco - roof repairs for two buildings. |

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| 56 | CSC of Eastern Hancock County | 3145 | Yes | <p>1. Shared cost of transporting Special Education students to distance schools - \$9,000 savings.</p> <p>2. Shared transportation use of diagnostic software and some parts - \$3,500.</p> |
| 57 | North Harrison Community School Corporation | 3180 | Yes | Long Term Disability Insurance, Distance Learning, Mentoring Training |
| 58 | South Harrison Community School Corporation | 3190 | Yes | We have entered into a joint service agreement with 8 schools to provide transportation to the Indiana School for the Deaf and Blind. |
| 59 | Brownsburg Community School Corporation | 3305 | Yes | <p>Established arrangement with the Town of Brownsburg to use the School Corporations fuel tanks, pumps, and collectively purchased fuel.</p> <p>The estimated annual savings experienced by the Town by not paying commercial pump prices was \$16,000. The estimated</p> |
| 60 | Avon Community School Corporation | 3315 | No | The alternative school used by Avon Community School Corporation is run through Brownsburg Schools and utilities are purchased through a co-operative agreement. Natural gas is the utility purchased in a consolidated purchase. The estimated savings for |
| 61 | Blue River Valley | 3405 | No | |
| 62 | South Henry School Corporation | 3415 | No | |
| 63 | Shenandoah School Corporation | 3435 | Yes | Natural Gas Co-Op |
| 64 | New Castle Community School Corporation | 3445 | Yes | Shared busing of area schools to Indiana School for the Blind and Indiana School for the Deaf. Expenses would most likely be double if we were busing on our own. Estimated savings \$3,120.00 per year. |
| 65 | Charles A. Beard Memorial School Corporation | 3455 | No | |
| 66 | Northwestern | 3470 | No | |
| 67 | Eastern Howard School Corporation | 3480 | Yes | <p>Current and ongoing shared services</p> <p>Kokomo Area Career Center (KACC) Nine school corporations send students to the KACC to participate in 9 career academies and 45 career programs.</p> <p>Kokomo Area Special Education Cooperative (KASEC) Eight school corporations share special education services in order to alleviate the cost of duplicating personnel, programs, equipment, and facilities. The five Howard County school corporations have entered into a partnership to purchase Liability Insurance and Worker's Compensation insurance through a common vendor. (also shared in item 2).</p> <p>Ongoing shared services:</p> |

EHSC - Oak Hill United School Corporation Agreement
- allows EHSC Students to attend Oak Hill High School agricultural classes. This agreement eliminates the need for duplicate programs & personnel.

EHSC provides special education (emotionally disabled) services to Northern Community School Corporation (Tri-Central). This saves both corporations personnel and facility costs.

EHSC - Bona Vista & Home Front under contractual agreement provide special education pre-school services. These services are less expensive than providing the programs in-house due to the small number of students involved.

EHSC has an agreement with the Greentown Library Board to provide facilities for the Adult Library at Eastern Jr/Sr High School and the Children's' Library at Eastern Elementary School. The corporation provides the facilities, technology and some materials. The Library Board provides all personnel and most library related materials. The corporation utilizes both libraries as school libraries and the community is also provided library services. This arrangement saves both organizations and the taxpayer money

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| 68 | Kokomo-Center Township Consolidated School Corp | 3500 | Yes | <p>The same school corporations in the county are serviced by a separate natural gas utility. The group is currently working with this gas utility to obtain bulk pricing for all the public schools including the local colleges. The natural gas utility has just presented their work to us in obtaining the proper pricing structures for us to do group buying and speculative purchasing. This presentation was just completed in June 2007. Now each corporation must put together our own inter-local agreements to group together in this regard as well as others. We have been told that the gas structure pricing obtained allows only those schools served by this particular gas utility to group together. Therefore, none of us can join any other already existing buying groups. Our combined volume locally will still be very small in comparison to the larger groups already formed. However, we will work with the best we can to obtain the best pricing/savings. We do not yet know what those savings will be.</p> <p>The corporation has done some infrastructure work with utilities in all buildings. We anticipated utility savings of approximately \$50,000 and have utilized that amount into our teaching contract as well.</p> |
| 69 | Medora Community School Corporation | 3640 | No | |
| 70 | Brownstown Central Community Schools | 3695 | No | |
| 71 | Crothersville Community Schools | 3710 | No | |

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|----|---|------|-----|---|
| 72 | Kankakee Valley School Corporation | 3785 | Yes | 1. Special Education Cooperative 2. Vocational Education Cooperative Little or no savings. |
| 73 | Rensselaer Central Community Schools | 3815 | No | |
| 74 | Jay School Corporation | 3945 | Yes | We have one shared service arrangement with another local school corporation for an Industrial Tech teacher. (He teaches 1/2 day for us, and 1/2 day for the other district.) These types of teachers are hard to find. |
| 75 | Madison Consolidated School | 3995 | No | |
| 76 | Southwestern Jefferson County Consolidated School Corporation | 4000 | No | |
| 77 | Jennings County Schools | 4015 | Yes | Purchase of school buses (4) |
| 78 | Clark-Pleasant Community School Corporation | 4145 | Yes | |
| 79 | Nineveh-Hensley- Jackson United School Corporation | 4255 | No | |
| 80 | South Knox School Corporation | 4325 | Yes | Special education services - Joint services supply agreement for Knox County schools Vocational student classes - Twin Rivers Vocational School allows sharing of instructional services |
| 81 | Wawasee Community School Corporation | 4345 | No | |
| 82 | Whitko Community School Corporation | 4455 | No | |
| 83 | Prairie Heights Community School Corp | 4515 | No | |
| 84 | Westview School Corp | 4525 | No | |
| 85 | Northwest Indiana Special Education Cooperative | 4570 | Yes | The Crown Point Schools provide food service to the NISEC. It is estimated that \$15,000 yrly is saved since we serve a small number of students within our building. The NISEC also buys its fuel for the special purpose vehicles from the schools. This estimated savings is \$5,000 yrly. The NISEC provides services for community based activities and does NOT transport to and from school. NOTE: The NISEC is a special education cooperative serving 5000+ special education students in 10 school corporations. We share all therapy services as well as educational services. |
| 86 | River Forest Community Schools | 4590 | No | |

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| 87 | Lake Central School Corporation | 4615 | Yes | Through our Special Education Cooperative with the School Town of Munster, we share in the costs of all salary, fringe benefits, supplies, materials, etc. |
| 88 | Lake Ridge Schools | 4650 | Yes | <p>1. We are a member in a Special Education Co-operative with a number of other schools. This has resulted in a savings of more than a hundred thousand dollars as we don't have to hire additional staff such as a director, physical therapist, occupational therapist, etc.</p> <p>2. We offer an Alternative Education Program and we have approached other schools to participate in this program; three other school corporations have entered into an agreement to participate in this program. Entering into this agreement results in a savings of approximately \$240,000 to our district.</p> |
| 89 | School Town of Highland | 4720 | No | |
| 90 | School City of Hobart | 4730 | No | |
| 91 | School Town of Munster | 4740 | No | |
| 92 | School City of Whiting | 4760 | Yes | Due to the small size of the Whiting School District, we have entered into cooperative agreements with the School City of Hammond and the School City of East Chicago to provide services to our special education students. The School City of Hammond provide |
| 93 | Cass Township Schools | 4770 | Yes | Shared teaching staff; shared bus transportation; and shared facilities between Cass Township Schools and Dewey Township Schools. |
| 94 | Dewey Township Schools | 4790 | Yes | Shared teaching staff; shared bus transportation; shared facilities between Cass Township Schools and Dewey Township Schools. |
| 95 | New Prairie United School Corporation | 4805 | Yes | New Prairie United School Corporation participates in the South LaPorte County Special Education Cooperative for educational services for special education students. We project our savings to be approximately \$80,000 annually. |
| 96 | Prairie Township Schools | 4880 | No | |
| 97 | La Porte Community School Corporation | 4945 | Yes | Joined with New Prairie United School Corporation for the weekly transportation of special needs students to and from Indianapolis. Trips are shared, saving each school corporation half of the cost. |
| 98 | North Lawrence Community Schools | 5075 | No | |
| 99 | Mitchell Community Schools | 5085 | Yes | <p>Food Service - consortium purchasing for:</p> <ul style="list-style-type: none"> - Commodity Foods supplies - general food items - \$10,000 estimated savings |
| 100 | Frankton-Lapel Community Schools | 5245 | No | |

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|-----|--|------|-----|--|
| 101 | South Madison Community School | 5255 | No | |
| 102 | Anderson Community School Corporation | 5275 | No | |
| 103 | MSD Of Decatur Township | 5300 | Yes | All services arrangements with CIESC |
| 104 | Franklin Township Community School Corporation | 5310 | No | |
| 105 | MSD Perry Township | 5340 | Yes | We actually began before the last 12 months; however, we are purchasing our natural gas in this manner. We estimate the savings to have been about \$200,000 over a 3 year period. |
| 106 | M.S.D. Pike Township | 5350 | No | |
| 107 | MSD Warren Township | 5360 | Yes | Natural Gas and Diesel Fuel. Estimated savings in \$100,000. |
| 108 | MSD of Washington Township | 5370 | Yes | Commodity Diversion Cooperative: Avon, Beech Grove, Carmel Clay, Decatur Twp., Franklin Twp., Hamilton S.E., Lawrence Twp., Noblesville, Perry Twp., Wayne Twp., and Washington Twp. participate in a commodity cooperative arrangement through the DOE-School |
| 109 | Indianapolis Public Schools | 5385 | Yes | Our district provides Food Service to Parochial School and the KIPP Academy Charter School. Our district currently has students assigned to an instructional program offered by Pike Township at Lafayette Square. |
| 110 | School Town of Speedway | 5400 | Yes | We share the expense of vocational programs through the Area 31 Career Center and the MSD Of Wayne Township. In this manner, the partners cooperate to employ one vocational teacher, rather than multiple vocational teachers. It is difficult to estimate the savings because we could not afford to employ teachers in 12 separate areas. The approximately \$57,000.00 we appropriate would only fund one teacher. We would need at least 3 FTE to service these students meaning an additional expense of nearly \$100,000.00 - this becomes an estimated savings although we could not afford this. The same is true for special education services. We cooperate inside West Central Joint Service (special education cooperative) to efficiently employ special education teachers for vision impairment, hearing impairment, and autism services. Our total estimated expenses of approximately \$136,000.00 for cooperative special education services could be estimated to be as high as \$250,000.00 meaning the district saves an estimated \$114,000.00 by cooperating with other member school districts. |
| 111 | Culver Community Schools Corporation | 5455 | No | |

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| 112 | Bremen Public Schools | 5480 | Yes | NEC/Nordic Energy Consortium - Purchase of therms in bulk as mentioned in the previous question |
| 113 | Triton School Corporation | 5495 | Yes | We belong to a purchasing group for natural gas: Nordic |
| 114 | Shoals Community School Corporation | 5520 | | |
| 115 | Loogootee Community School Corp. | 5525 | Yes | 1.Special Education Services 2.Career and Technical Education Services |
| 116 | North Miami Community School Corporation | 5620 | No | Only through our service center |
| 117 | Richland-Bean Blossom Community School Corporation | 5705 | No | |
| 118 | Monroe County Community School Corp | 5740 | Yes | We transferred title for approximately 50 used Macintosh computers to Spencer-Owen Community Schools. This was done at no charge to Spencer-Owen. We purchased used Hewlett Packard equipment from Barr-Reeve Community Schools and used power supplies from Plainfield Community Schools at a significant cost savings. We have loaned buses to Hamilton Southeastern Schools, Spencer-Owen Community Schools, Richland-Bean Blossom Community Schools, and Eastern School District of Greene County when they need extra buses or have buses down due to mechanical failure. This was done at no charge to these schools. Linton-Stockton School Corporation has purchased school buses off of our MCCSC school bus bids. This was arranged under a mutual understanding with the vendors. MCCSC operates the Hoosier Hills Career Center on the grounds of Bloomington High School North, offering programs in career development for high school students as part of their high school curricula. Participating school corporations are: Richland-Bean Blossom Community Schools, Eastern School District of Green County and MSD Martinsville Schools. MCCSC and Richland-Bean Blossom Community Schools (RBB) participate in a cooperative arrangement related to alternative educational programs for students. Middle and high school students from RBB are enrolled and attending the Alternative to Suspension Program, Youth Outreach Program and Credit Class Program. These programs are run by MCCSC in the Broadview Learning Center. For the 06/07 school year, RBB students were also allowed to enroll into the Aurora Alternative High School based upon the same entrance criteria as |

MCCSC students on a space available basis.

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| 119 | North Montgomery Community School Corporation | 5835 | Yes | <p>Special Education COOP. Sharing the cost of skilled professions and sharing teachers to teach the students. Estimated savings of \$80,000 -\$100,000.</p> <p>Montgomery County out of school suspension (MOSS). Sharing with three other schools teacher and facility cost. Estimated savings of around \$40,000.</p> <p>Middle school Alternative Program (MAP).</p> <p>Sharing with three other schools teacher and facility cost. Estimated savings of around \$40,000.</p> <p>The Western Crossroad High School Consortium.</p> <p>Working with ten other schools on an Early College program. This is a new venture and do not have cost savings estimate at this time.</p> <p>Ivy Tech. Working with Ivy Tech to provide classes for vocational, dual credit and other classes a student may desire to take. The savings will depend on the number of students taking the classes. The School Corporation will save on teacher cost by working with Ivy Tech rather than having a teacher for a small number of students.</p> |
| 120 | South Montgomery Community School Corporation | 5845 | No | |
| 121 | Crawfordsville Community School Corporation | 5855 | No | |
| 122 | Monroe-Gregg Schools | 5900 | No | |
| 123 | MSD of Martinsville | 5925 | Yes | |
| 124 | Mooresville Consolidated School Corporation | 5930 | No | |
| 125 | South Newton School Corporation | 5995 | No | |
| 126 | Central Noble School Corporation | 6055 | No | |
| 127 | West Noble School Corporation | 6065 | No | |
| 128 | Rising Sun-Ohio County Community School Corp. | 6080 | Yes | See above |
| 129 | Orleans Community Schools | 6145 | Yes | Combined with an area school corp. for special education student transportation. Saved |

approximately \$5,000.00

Joined a food coop. Savings listed above.

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| 130 | Paoli Community School Corporation | 6155 | No | |
| 131 | Springs Valley School Corporation | 6160 | Yes | Food Service Purchasing through the SIEC. |
| 132 | Spencer-Owen | 6195 | Yes | Forest Hills Special Education Cooperative (with Richland-Bean Blossom Community School Corporation) and Area 30 Vocational Technical Career Center are the only such cooperative arrangements in which we participate. |
| 133 | Rockville Community School Corporation | 6300 | Yes | Technology maintenance and service - \$16,000 Physics instruction - \$26,000 |
| 134 | Perry Central Community School Corporation | 6325 | No | |
| 135 | Cannelton City Schools | 6340 | No | |
| 136 | Lanesville Community School Corporation | 6415 | No | |
| 137 | MSD Boone Township | 6460 | Yes | Fuel, food service, technology, transportation through the Service Center |
| 138 | Duneland School Corporation | 6470 | No | |
| 139 | East Porter County School Corporation | 6510 | No | Again, the educational service centers already provide the opportunity for our schools to purchase items, such as buses, and food commodities at lower prices through the use of their bidding process and volume purchasing. In other words, consolidated purchasing is already occurring in our schools. |
| 140 | Union Township School Corporation | 6530 | No | |
| 141 | Portage Township Schools | 6550 | No | |
| 142 | Valparaiso Community Schools | 6560 | No | |
| 143 | MSD of North Posey County | 6600 | No | |
| 144 | New Harmony School Corporation | 6610 | No | We used SIEC's prices on buses to get a good bid on the bus we purchased. |
| 145 | Eastern Pulaski Community Schools | 6620 | No | |
| 146 | West Central School Corporation | 6630 | Yes | Natural Gas - through Nordic, a service supplier to member school of the Northern Indiana Educational Services Center. 4 cents per therm savings in 2006 |
| 147 | Area 30 Career Center Education Interlocal | 6700 | Yes | Fuel purchased from South Putnam. They used purchase bids which save several cents per gallon. |
| 148 | South Putnam Community School Corporation | 6705 | No | |
| 149 | Greencastle Community School Corporation | 6755 | | |

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| 150 | Union School Corporation | 6795 | Yes | We are sharing a speech / language pathologist with Monroe Central School Corporation - savings approximately \$25,000 We are sending students to Monroe Central School Jr/Sr High School to take courses not offered here - savings approximately \$30,000 - |
| 151 | Randolph Southern | 6805 | Yes | Randolph Southern, Randolph Eastern, Randolph Central, Monroe Central and Liberty-Perry Schools belong to GRIC, whereby we have cut the costs in providing other types of educational settings for some of our students, and have one special education director, who oversees all five school corporations. |
| 152 | Monroe Central School Corporation | 6820 | Yes | We share a speech language pathologist with Union School Corporation - savings approximately \$20,- \$25,000 We currently share an Industrial Technology teacher with Jay School Corporation - savings approximately \$30,000 |
| 153 | Randolph Central School Corporation | 6825 | No | |
| 154 | Randolph Eastern School Corporation | 6835 | Yes | We share services for professional development, special education with our other county schools. It is difficult to estimate the savings, but I would guess that the special education alone saves us about \$75,000/year. |
| 155 | Greater Randolph Interlocal Cooperative | 6845 | No | |
| 156 | South Ripley Community School Corporation | 6865 | No | |
| 157 | Milan Community School Corporation | 6910 | No | Again, the Wilson Education Center began taking bids for school buses last year. |
| 158 | Rush County Schools | 6995 | No | |
| 159 | John Glenn School Corporation | 7150 | No | |
| 160 | School City of Mishawaka | 7200 | Yes | Bus transportation maintenance facility. We consolidated our transportation center. As a result, our school buses are more reliable, better maintained, better training for our drivers and a secured facility. We also purchase fuel from two municipalities: |
| 161 | Scott County School District 1 | 7230 | Yes | Operation of joint alternative school programs with Scott County School District 2. (\$60,000) Operation of joint vocational school programs at Prosser School of Technology, New Albany-Floyd County Schools. (\$250,000) Operation of joint busing to vocational sites with Scott District 2. (\$40,000) Operation of joint special education programs with Madison Area Special Services Unit, Interlocal Agreement. (\$500,000) Operation of joint credit recovery programs with Scott 2 and New Albany-Floyd. (\$40,000) Participation in Reading Recovery training program with greater Clark County Schools. (\$12,000) |

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| 162 | Shelby Eastern Schools | 7285 | No | |
| 163 | Southwestern Consolidated School District of Shelby County | 7360 | No | |
| 164 | Shelbyville Central Schools | 7365 | No | |
| 165 | North Spencer County School Corporation | 7385 | Yes | 1. We are part of the Southwest Indiana Food Consortium. We bid out milk and bread products through the consortium. We also buy our chicken, beef, eggs, potatoes, tomatoes, pork, etc. through the consortium at a much cheaper price. |
| 166 | South Spencer County School Corporation | 7445 | No | |
| 167 | Oregon-Davis School Corporation | 7495 | Yes | We are part of a special education cooperative, vocational education cooperative and northern education cooperative, and study council and receive discounted services for special education services, vocational education, and transportation services. |
| 168 | North Judson San Pierre School Corporation | 7515 | No | |
| 169 | Knox Community Schools | 7525 | No | |
| 170 | Hamilton Community Schools | 7610 | Yes | Hamilton Community Schools has contracted with DeKalb Eastern for school bus maintenance services. The true savings has yet to be realized as we were playing catch-up to get our buses on a regular scheduled maintenance calendar. |
| 171 | Switzerland County School Corporation | 7775 | Yes | We do our cooperative purchasing through the Wilson Center...they will provide the report this included school bus purchases Transportation for students to Indiana School for Blind & Deaf \$18,726 Special Education Co-op \$232,597 Career Center \$91,392 Bond Bank Loan \$8469 |
| 172 | Lafayette School Corporation | 7855 | No | |
| 173 | Tippecanoe School Corporation | 7865 | Yes | Bus maintenance |
| 174 | Northern Community Schools of Tipton County | 7935 | No | All of our bus routes are Owner/Operator and competitively bid for a 4 year period. We attempted to participate in a 'reverse auction' process for the purchase of a bus but the vendors declined to fully participate. |
| 175 | Evansville-Vanderburgh | 7995 | Yes | Fuel: The Evansville-Vanderburgh County Purchasing Department purchases through our contract. The EVSC contract was extended for an additional year at the pervious rate because the city-county purchasing department is participating in the contract. The amount of savings is undetermined as we do not know that the increase would have been without the |

additional purchase by the city-county purchasing department.

We are currently exploring joint purchase agreements for the purchase of waste hauling services, pest control services, and the purchase of tires for trucks and vans. As we identify other services or products from which joint purchasing would result in savings, we will discuss those services or products as possibilities for joint purchase.

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| 176 | North Vermillion Community School Corporation | 8010 | No | |
| 177 | South Vermillion Community School Corporation | 8020 | Yes | The School Corporation is a member of the Wabash Valley/West Central Indiana School Insurance Trust and as such combines our purchasing strength to maximize our insurance investment. |
| 178 | Manchester Community Schools | 8045 | No | |
| 179 | Metropolitan School District of Wabash County | 8050 | No | |
| 180 | Heartland Career Center | 8065 | No | |
| 181 | MSD of Warren County | 8115 | Yes | Truckload of paper Health Insurance Trust Estimated Savings \$8,000 |
| 182 | Salem Community Schools | 8205 | Yes | Salem Community Schools has attempted to arrange for cooperative purchasing of natural gas or attain a fixed rate per thermal unit of natural gas. However, our provider Midwest Gas (main office Washington, Indiana) has elected to deny our request for fixed rate pricing preventing our school district from taking advantage of any available savings to our tax paying patrons. |
| 183 | East Washington | 8215 | No | |
| 184 | Western Wayne Schools | 8355 | No | |
| 185 | Southern Wells Community Schools | 8425 | Yes | We do extensive purchasing through our education service center (region 8) including classroom supplies, janitorial supplies, food service supplies. The savings are documented from region 8 sources. We share vocational classes and expenses with 8 schools in our vocational coop. The many programs these students are able to participate in would be impossible for us to offer as a local school so we have many more opportunities and save well over \$40,000 each year in expenses. We are part of a 6 school inter-local special-ed cooperative. To hire a director operate our own program would cost well over \$100,000 of additional expense. |

We are part of a county wide alternative school which enables a successful program which would cost us over \$30,000 to do ourselves. By sharing staff and facilities, we are spending less than \$5,000 per year to operate this program.

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| 186 | Northern Wells Community Schools | 8435 | No | |
| 187 | Bluffton-Harrison Metropolitan School District | 8445 | No | |
| 188 | North White School Corporation | 8515 | No | |
| 189 | Frontier | 8525 | Yes | Health insurance, vocational cooperative, special cooperative, grant writing, cyberlink, technology services |
| 190 | Whitley County Consolidated Schools | 8665 | No | |
| 191 | Campagna Academy Charter School | 9300 | No | |
| 192 | Charter School of the Dunes | 9310 | No | |
| 193 | Signature School, Inc. | 9315 | No | |
| 194 | Timothy L. Johnson Academy | 9350 | Yes | Special Education Services |
| 195 | 21st Century Charter School @ Fall Creek | 9370 | Yes | Special Education Services |
| 196 | Christel House Academy | 9380 | No | |
| 197 | Charles A. Tindley Accelerated School | 9445 | No | |
| 198 | 21st Century Charter School @ Fountain Square | 9480 | Yes | Special Education |
| 199 | 21st Century Charter School @ Gary | 9545 | Yes | Special education |
| 200 | Challenge Foundation Academy | 9645 | No | |
| 201 | Herron High School (Charter) | 9650 | No | |
| 202 | Montessori Academy at Geist | 9665 | Yes | Virtual Special Services Cooperative, Ball State University |
| 203 | Goodwill Education Initiatives | 9670 | Yes | Negotiated lower prices on financial management/bookkeeping services. |

Question #5: During the past twelve months have you explored cooperative purchasing, shared management services, or consolidations?

Question #6: Please provide a listing of such activities pertaining to cooperative purchasing, shared management services, or consolidations.

| SEQ | CORPNAME | CORP NUMBER | Q5 | Q6 |
|-----|---|----------------|-----|---|
| 1 | Adams Central | 0015 | Yes | Health Insurance |
| 2 | Northwest Allen County Schools | 0225 | Yes | Exploring the insurance pooling arrangement |
| 3 | Fort Wayne Community Schools | 0235 | Yes | CPAFW is exploring the possibility of a cooperative purchase of Refuse Removal and Recycling services for City of Fort Wayne, Allen County, and FWCS. |
| 4 | East Allen County Schools | 0255 | Yes | East Allen County Schools investigated cooperative purchasing for natural gas and diesel fuel. East Allen County Schools participated in the ESCRFT [Education Service Center Risk Funding Trust] to purchase Pool" Property & Casualty Insurance together with other school corporations throughout the state. Unfortunately this came out to be more expensive for East Allen. But this did cause East Allen to start the process of investigating self-funding for our Property & Casualty Insurance. " |
| 5 | Flat Rock-Hawcreek School Corporation | 0370 | Yes | Currently exploring cooperative purchasing of school busses, and vehicle fuel. |
| 6 | Blackford County Schools | 0515 | Yes | 1. We looked into and are still looking at fleet fuel purchasing with other school corporations. |
| 7 | Zionsville Community Schools | 0630 | Yes | We became a member of the CIESC. We use their pricing for the our dairy and bakery purchases. We also have used their pricing for the purchase of carpet tiles in two of our cafeterias this summer. We also recently were able to obtain CIESC discounted pricing thru Rubbermaid, Inc. |
| 8 | Delphi Community School Corporation | 0755 | Yes | We have discussed cooperative natural gas and fuel purchasing. |
| 9 | Pioneer Regional School Corporation | 0775 | No | |
| 10 | Southeastern School Corporation | 0815 | Yes | Investigated grouping together with several Howard Co. school corporations to purchase natural gas on the open market. |
| 11 | Logansport Community School Corporation | 0875 | No | |

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| 12 | West Clark Community Schools | 0940 | Yes | <p>An insurance trust was formed through the ISESC to make available workers' compensation insurance. This was the first year for the project. The cost was equal to the cost of going with a private carrier. The school district will not know any savings benefit for awhile. The emphasis is on risk assessment, education and prevention.</p> <p>West Clark had begun the process of looking into going with some other school corporations to form a health insurance trust. Even though the effort failed, I felt that the effort was partly responsible for only a 2% increase in our health insurance renewal with our current carrier.</p> |
| 13 | Clinton Central | 1150 | Yes | <p>I discussed consolidation with another county superintendent and with my school board. My board was unalterably opposed to any sort of consolidation. While our district is small in the number of students, it is large land area--nearly 200 square miles. Such distance could make the consolidation of administration or other services--transportation, for example--impractical. Another consideration is that CCSC's cost per student and local taxing rate is among the lowest in the state while our students still exceed the state average in all testing measurements.</p> |
| 14 | Community Schools of Frankfort | 1170 | Yes | <p>natural gas purchases</p> <p>bus purchases being explored currently w/ Wabash Valley</p> |
| 15 | Rossville Consolidated School District | 1180 | No | |
| 16 | Crawford County Community School Corporation | 1300 | No | |
| 17 | Barr-Reeve Community Schools, Inc. | 1315 | No | |
| 18 | North Daviess Community Schools | 1375 | Yes | Purchasing a school bus. |
| 19 | Washington community schools | 1405 | Yes | Property and Casualty cooperative purchase |
| 20 | South Dearborn Community School Corporation | 1600 | No | |
| 21 | Decatur County Community Schools | 1655 | Yes | <p>The purchase of paper and office materials was investigated. However, it was determined that the cost of purchasing materials through the service center was more expensive, and therefore, counterproductive to effective cost management.</p> <p>The district explored the feasibility of purchasing office materials, such as paper, through our regional service center. It was determined that this was not a fiscally sound use of tax dollars given the fact that we would be spending more for</p> |

those products that are currently ordered directly from this office

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| 22 | Greensburg Community Schools | 1730 | Yes | Barthlomew Consolidated School Corporation - Special Ed Services through cooperative Barthlomew Consolidated Schools C-4 Program Vocational Programs through cooperative Decatur County Community Schools - students interested in ag programs allowed to transfer to county school as no ag programs are offered |
| 23 | DeKalb County Eastern Community School District | 1805 | No | |
| 24 | Garrett-Keyser-Butler Schools | 1820 | Yes | Property and casualty insurance |
| 25 | Delaware Community | 1875 | Yes | Providing transportation maintenance for local neighboring school districts. |
| 26 | Wes-Del Community Schools | 1885 | Yes | We currently are exploring the concept to purchase liability/casualty/property/workman's compensation insurance as a cooperative of over 75 school corporations in the state. |
| 27 | Cowan Community School Corporation | 1900 | Yes | We are in the process of analyzing the possibility of sharing special education classroom instruction with a neighboring school district. In addition, we are looking at the coordination of our high school calendars and schedules to permit the sharing of students in classes offered by each respective school. |
| 28 | Mt. Pleasant Twp. Community School Corporation | 1910 | No | |
| 29 | Daleville Community Schools | 1940 | Yes | See comments above |
| 30 | Muncie Community Schools | 1970 | No | |
| 31 | Northeast Dubois County Schools | 2040 | No | |
| 32 | Southeast Dubois County School Corporation | 2100 | Yes | Gas P and C insurance Health Insurance |
| 33 | Southwest Dubois County School Corporation | 2110 | No | |
| 34 | Greater Jasper Consolidated Schools | 2120 | No | |
| 35 | Goshen Community Schools | 2315 | No | |

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| 36 | Fayette County School Corporation | 2395 | Yes | We had explored the concept of a private firm providing transportation maintenance services. After looking at the loss of local control of our assets, potential loss of local jobs and the abuse of our assets (busses, maintenance shop and equipment) we felt it would be detrimental to our organization. The bottom line is someone else would be making a profit from this arrangement. The amount of true savings would indeed be a guess at best. |
| 37 | New Albany-Floyd County Consolidated School Corporation | 2400 | No | Just through service center |
| 38 | Attica Consolidated School Corporation | 2435 | No | Only through the Service Center. |
| 39 | Covington Community Schools | 2440 | No | |
| 40 | Franklin County Community School Corporation | 2475 | Yes | We are still investigating entering into agreement with HCCA (Hamilton/Clermont Cooperative Association). This is an association serving the schools of greater Cincinnati. |
| 41 | Marion Community Schools | 2586 | Yes | Continued partnership with Grant Co. Special Ed. Co-Op. |
| 42 | East Gibson | 2725 | No | |
| 43 | North Gibson School Corporation | 2735 | No | |
| 44 | South Gibson School Corporation | 2765 | No | |
| 45 | Eastbrook Community Schools Corporation | 2815 | Yes | Eastbrook has started the cooperative purchasing of natural gas through Pro-Liance. |
| 46 | Madison-Grant United School Corporation | 2825 | Yes | Natural Gas for Heating |
| 47 | Mississinewa Community Schools | 2855 | No | |
| 48 | Linton Stockton School Corporation | 2950 | Yes | We have had discussions with neighboring districts on how we might share in technology services and purchasing of site licenses, sharing of teachers and programs have been discussed. We are also investigating natural gas bulk purchasing arrangements. |
| 49 | MSD of Shakamak | 2960 | Yes | <p>We have been working on a Consortium agreement to provide liability, property casualty, and workers comp. insurance.</p> <p>We have discussed the possibility of establishing a Health Insurance consortium to help manage the increasing costs.</p> <p>We are meeting to discuss cooperative natural gas purchasing.</p> <p>We are looking into a group bus bid for a number of school corporations.</p> |
| 50 | White River Valley School | 2980 | No | |

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| 51 | Hamilton Southeastern Schools | 3005 | | |
| 52 | Hamilton Heights School Corporation | 3025 | Yes | Mega Group is looking to expand to diesel fuel and regular gasoline purchasing. We are also watching the consortiums for school insurance purchasing. |
| 53 | Sheridan Community Schools | 3055 | Yes | Wabash Valley - Food Service and Paper |
| 54 | Carmel Clay Schools | 3060 | No | |
| 55 | Mt. Vernon Community School Corp. | 3135 | Yes | 1. HPS - purchase of supplies and equipment for cafeterias and school items. |
| 56 | CSC of Eastern Hancock County | 3145 | Yes | <p>1. Students attending a different school district in the county for specialized classes.</p> <p>2. Internet service and T-1 lines from Hancock Telecom.</p> <p>3. Rebates and discounts on food service supplies through HPS.</p> <p>4. Contracted rental of office space for managing after school program.</p> <p>5. Contracted with the hospital to provide the school nurse, giving us many benefits as a result of the contract.</p> |
| 57 | North Harrison Community School Corporation | 3180 | Yes | Health Insurance |
| 58 | South Harrison Community School Corporation | 3190 | Yes | Insurance |
| 59 | Brownsburg Community School Corporation | 3305 | Yes | <p>Participated in a study to determine if establishing a property and casualty insurance trust would be feasible and produce long term cost savings.</p> <p>Participated in our Area Service Center for Co-op purchasing and shared in-service training. Cost savings is not known but should be reflected in our Area Service Center reports.</p> |
| 60 | Avon Community School Corporation | 3315 | Yes | <p>Avon Community School Corporation used HPS (Hospital Purchasing Services) - with some schools involved, to bid food and paper items. Gordon Food Service has the HPS bid this year. Avon Schools pays a fee to HPS for their service. In return for that Avon Schools has prices that are good for 1 year. Avon Schools received a credit twice yearly of 1% of all purchased, totaling savings of \$4,977.36.</p> <p>School corporation computers were also purchased through a cooperative purchase. Computers were purchased at the end of the calendar from Dell Computers, when prices</p> |

decrease for the company to liquidate inventory. The purchase was a state bid, which was completed in participation with many other governmental entities. The purchasing technique saved Avon Schools approximately \$200,000 total in technological equipment.

Avon also participates in fuel/diesel purchasing with the Town of Avon local government, i.e. fire department, police department, township vehicles. Fuel is purchased by Avon Schools and provided for other local Avon governmental units at the original cost per gallon. Estimated savings are \$4,000 to \$5,000 per year.

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| 61 | Blue River Valley | 3405 | No | |
| 62 | South Henry School Corporation | 3415 | Yes | South Henry School Corporation, C.A. Beard School Corporation, and Eastern Hancock have begun discussions relative to the following issues. Changes in administrations have slowed the process, however, we are looking at shared grant writer, summer school, driver's education, band, agriculture department, staff development, elementary out of school suspension, advance placement classes, transportation, technology purchasing, high ability coordinator, distance learning, foreign language teacher, and networking for staff, share consultants, and communication needs. |
| 63 | Shenandoah School Corporation | 3435 | Yes | Insurance Pooling |
| 64 | New Castle Community School Corporation | 3445 | Yes | Continuing discussions regarding natural gas and other utilities for smaller singular site locations as a combined unit for usage; rate thresholds with utility companies; and polling for purchases on the open market, similar to the natural gas cooperative arrangement currently in place. |
| 65 | Charles A. Beard Memorial School Corporation | 3455 | Yes | CAB has joined a cooperative called HPS to purchase food service items, office supplies, and other materials. We anticipate some savings particularly on food purchases. We also now participate in an energy utility cooperative with Energy USA that involves several school corporations. |
| 66 | Northwestern | 3470 | Yes | We have examined the possibility of cooperative bus purchasing as well as cooperative natural gas purchasing. |
| 67 | Eastern Howard School Corporation | 3480 | | The five Howard County school corporations and the school corporations in Miami and Tipton counties have a joint agreement on Head Start services. |

The Howard County schools corporations, as well as the surrounding county school corporations, have joint agreements for students in the juvenile

legal system who are attending school at the Kinsey Center

The Howard County school corporations, as well as the surrounding county school corporations, have joint agreements for students involved in foster care programs.

Additionally, the five county schools have investigated joint purchasing of buses, food stuffs, and bulk purchase items, but have not found viable savings. The same is sometimes true when purchasing materials and equipment utilizing the state negotiated "Qualified Purchase Agreements (QPA)".

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| 68 | Kokomo-Center Township Consolidated School Corp | 3500 | Yes | <p>We have explored joining our service center, but have found the membership fee alone enough to counter any savings realized that we can not already obtain on our own based on our size. Therefore, we concluded it to be an inefficient expenditure to pay the membership fee. We are anticipating some cooperative purchasing arrangements as a result of our natural gas company experience mentioned above.</p> <p>We currently use QPA agreements to obtain some goods and services and have used that pricing for comparative purposes for obtaining bids/quotes.</p> |
| 69 | Medora Community School Corporation | 3640 | No | |
| 70 | Brownstown Central Community Schools | 3695 | Yes | We looked at creating an Insurance Consortium with several other school corporations. It failed due to interference from the ISTA. |
| 71 | Crothersville Community Schools | 3710 | Yes | co-op purchasing through the Wilson Education Service Center |
| 72 | Kankakee Valley School Corporation | 3785 | Yes | E-procurement purchasing through the Northwest Indiana Educational Service Center (NWIESC) |
| 73 | Rensselaer Central Community Schools | 3815 | Yes | Looked at group buying of natural gas. |
| 74 | Jay School Corporation | 3945 | Yes | See above for Natural Gas Purchase. We have also investigated the Co-op purchasing of health insurance with some neighboring school districts. (We opted to stay as stand alone for Medical/Health insurance anyway. Costs were lower for us.) |
| 75 | Madison Consolidated School | 3995 | No | |
| 76 | Southwestern Jefferson County Consolidated School Corporation | 4000 | No | |

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|----|--|------|-----|---|
| 77 | Jennings County Schools | 4015 | Yes | Natural gas fuel insurance |
| 78 | Clark-Pleasant Community School Corporation | 4145 | No | |
| 79 | Nineveh-Hensley- Jackson United School Corporation | 4255 | No | |
| 80 | South Knox School Corporation | 4325 | No | |
| 81 | Wawasee Community School Corporation | 4345 | Yes | 1. Wawasee Community School Corporation is considering various options with regard to purchase of property and casualty insurance. 2. W.C.S.C. is part of a group exploring the possibility of cooperative purchasing of diesel fuel. 3. W.C.S.C. is exploring the possibility of cooperative purchase of school buses. 4. W.C.S.C. is considering an option of shared use of transportation facilities. 5. W.C.S.C. explored the possibility of joining a group health insurance trust. 6. W.C.S.C. is exploring the Local Government Investment Pool option for investment of local funds. |
| 82 | Whitko Community School Corporation | 4455 | No | |
| 83 | Prairie Heights Community School Corp | 4515 | Yes | |
| 84 | Westview School Corp | 4525 | No | |
| 85 | Northwest Indiana Special Education Cooperative | 4570 | No | |
| 86 | River Forest Community Schools | 4590 | No | |
| 87 | Lake Central School Corporation | 4615 | Yes | We looked into cooperative purchasing of liability insurance and natural gas cooperatives. |
| 88 | Lake Ridge Schools | 4650 | Yes | We have looked into the concept of purchasing building insurance and workmen's' comp. as part of a co-op. We are still looking into it; many questions still need to be answered; presentations on this group purchasing of insurance are being made by the service center. |
| 89 | School Town of Highland | 4720 | No | |
| 90 | School City of Hobart | 4730 | No | |

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| 91 | School Town of Munster | 4740 | No | |
| 92 | School City of Whiting | 4760 | Yes | The School City of Whiting entered into a shared service and cooperative purchasing agreement with the Civil City of Whiting. This agreement allows for the trade of services with no exchange of funds and cooperative purchasing with preferred vendor contracts. Services for labor such as electrical work, cleaning and snow removal have been bartered, thereby providing savings to the General Fund. The School City has also purchased equipment thru the Civil City's preferred vendors, such as a telephone system at a 76.5% savings, which saved the district \$15,300 in a single purchase. The school has realized approximately \$23,000 in savings. The School City purchases the fuel for our buses through the Civil City of Whiting saving about \$5,500 per year. |
| 93 | Cass Township Schools | 4770 | Yes | Shared Administration: Cass Township, Dewey Township and Prairie Township Schools are supervised by the LaPorte County School Superintendent. Shared Attendance Officer: The following school corporations share an attendance officer: New Prairie School |
| 94 | Dewey Township Schools | 4790 | Yes | Shared Administration: Cass Township, Dewey Township and Prairie Township Schools are supervised by the LaPorte County School Superintendent. Shared Attendance Officer: The following school corporations share an attendance officer: New Prairie School |
| 95 | New Prairie United School Corporation | 4805 | No | |
| 96 | Prairie Township Schools | 4880 | Yes | Shared Administration: Cass Township, Dewey Township and Prairie Township Schools are supervised by the LaPorte County School Superintendent. |
| 97 | La Porte Community School Corporation | 4945 | No | |
| 98 | North Lawrence Community Schools | 5075 | Yes | We have assessed the savings proffered via shared and/or cooperative purchasing but determined that our volume of purchase provided better service and costs. |
| 99 | Mitchell Community Schools | 5085 | No | |
| 100 | Frankton-Lapel Community Schools | 5245 | Yes | Yes we have explored purchasing our natural gas through cooperative of schools. |
| 101 | South Madison Community School | 5255 | No | |

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| 102 | Anderson Community School Corporation | 5275 | Yes | We customarily do a comparative analysis of the Service Center and QPA. Very seldom are we able to get better pricing than what we can do by ourselves. We have purchased a few items (example: fax machine) in the past utilizing cooperative purchasing. |
| 103 | MSD Of Decatur Township | 5300 | Yes | Already working with CIESC. |
| 104 | Franklin Township Community School Corporation | 5310 | Yes | We belong to a purchasing group for our natural gas needs. The same group has discussed the possibility of purchasing fuel for our bus fleet in a similar arrangement, but that hasn't been accomplished yet. |
| 105 | MSD Perry Township | 5340 | Yes | We explored the idea of purchasing diesel fuel in the same manner, but put that decision on hold. |
| 106 | M.S.D. Pike Township | 5350 | Yes | We always look for US Communities pricing and AEPA pricing. We also avail ourselves of State APA agreements. Also we purchase as much as possible through our Service Center, SIESC and also checkout the Wilson Center pricing on line. We also have a central warehouse where we stock paper supplies, office and custodial supplies as well as textbooks. |
| 107 | MSD Warren Township | 5360 | Yes | Diesel Fuel |
| 108 | MSD of Washington Township | 5370 | Yes | We have pursued school bus purchasing. |
| 109 | Indianapolis Public Schools | 5385 | Yes | Last year, school corporations and other public entities attempted to purchase fuel through a bid administered by Indy Go. No valid bids were received. |
| 110 | School Town of Speedway | 5400 | Yes | We have cooperated with North West Hendricks School Corporation to employ a Food Service Manager through Aramark. This person serves two days per week in our corporation for a cost of \$24,087.00. It is our estimate the total cost of hiring a full time person would be approximately \$60,000.00 thus creating a savings of over \$35,000.00 |
| 111 | Culver Community Schools Corporation | 5455 | Yes | Liability Insurance for Corporation |
| 112 | Bremen Public Schools | 5480 | Yes | We have become involved with the Educational Service Centers Risk Funding Trust (ESCRFT) which involves six service centers throughout the state. We are comparing their bid with our current carrier. The board will be considering which option in the near future. |

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| 113 | Triton School Corporation | 5495 | Yes | <p>We belong to a JESSE cooperative to provide special education services to our qualified students.</p> <p>We belong to a cooperative to provide vocational opportunities for our students.</p> |
| 114 | Shoals Community School Corporation | 5520 | | |
| 115 | Loogootee Community School Corp. | 5525 | Yes | 1. Alternative Education Services |
| 116 | North Miami Community School Corporation | 5620 | No | Only through our service center |
| 117 | Richland-Bean Blossom Community School Corporation | 5705 | Yes | Property and Liability Insurance with other schools involved with West Central |
| 118 | Monroe County Community School Corp. | 5740 | Yes | <p>We currently utilize the Educational & Institutional Cooperative Purchasing Agreement (E & I). Through this agreement we are able to purchase all Hewlett Packard products at up to 40% off list price. The ability to purchase at lower pricing from this agreement has provided us with the leverage to negotiate lower prices with our local vendors.</p> <p>We routinely purchase used computer equipment from Indiana University. Since 1/1/07 we have purchased 23 used computers saving approximately \$100 per computer over commercial used computer dealers. In 2006 we purchased 69 used computers from IU.</p> <p>Our internet service is purchased using the state contract with ENA.</p> <p>The City of Bloomington through the Bloomington Digital Underground provides fiber connections to four of our schools at no charge.</p> <p>MCCSC uses the information maintained by the City of Bloomington and Monroe County GIS Departments to update our transportation system maps via direct download.</p> <p>Monroe County Community School Corporation and various departments from the City of Bloomington and Monroe County met on a regular basis to explore joint purchasing or cooperative use of services. Many ideas were shared and explored.</p> <p>MCCSC has a membership with HPS (formerly called Hospital Purchasing Service). Our Food Service Department is actively purchasing from the HPS bid for food and supplies distributed by Gordon Food Service; Fresh Bread distributed by Interstate Brands (served by the Bloomington, IN store). In addition to the HPS bid prices we</p> |

receive a 1% discount off of all invoices paid within 10 days. An additional rebate off the total dollar volume of purchases will be distributed in December and June of each year.

MCCSC has a reciprocal agreement with the City of Bloomington Parks and Recreation Department that includes their use of MCCSC's indoor facilities. The gyms in four schools are used for basketball, volleyball and dodge ball leagues run by the City of Bloomington Parks & Recreation Department. Classrooms at two schools are used during their adult university program. MCCSC uses the City of Bloomington's ball fields for girl's softball, boy's baseball and junior high football. MCCSC also uses the City of Bloomington's golf course for boy's and girl's golf teams. All of these reciprocal uses of facilities are at no cost to either organization.

Monroe County Parks Department uses two elementary schools. They use our Grandview Elementary facility, when needed, for a summer program at nearby Karst Farm Park. They also use our Unionville Elementary facility for an after school program during the school year. MCCSC uses the Monroe County Parks facility at Karst Farm Soccer complex for games and tournaments. There is a charge for the use of these soccer fields.

MCCSC utilizes the State of Indiana Quantity Purchase Agreements (QPA) on a regular basis. Dell Computer equipment is routinely purchased using state QPA pricing. Maintenance trucks and automobiles are purchased through the state QPA program when available. We also routinely check state QPA pricing for various other commodities.

MCCSC utilizes the Federal and State Surplus Property programs when they have products available that we need.

MCCSC uses the Indiana Bond Bank for financing needs. We are currently participating in their 2007 Advance Funding Program, 2007 Midyear Funding Program and Hoosier Equipment Lease Purchase Program.

119 North Montgomery Community
School Corporation

5835

Yes

Bus Purchasing

Fuel purchasing

Health Insurance

property Insurance

We continue to pursue all options that are available and once the savings potential is

determined will then decide the next course of action to be taken.

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| 120 | South Montgomery Community School Corporation | 5845 | No | |
| 121 | Crawfordsville Community School Corporation | 5855 | Yes | We have met with North Montgomery and South Montgomery to begin the process of pooling our health insurance funds and re-designing the plans. |
| 122 | Monroe-Gregg Schools | 5900 | Yes | We are involved in the service center insurance trust. We also utilize the service center purchasing. |
| 123 | MSD of Martinsville | 5925 | | |
| 124 | Mooreville Consolidated School Corporation | 5930 | Yes | Property and Liability Insurance Diesel Bus Fuel Natural Gas |
| 125 | South Newton School Corporation | 5995 | No | |
| 126 | Central Noble School Corporation | 6055 | No | |
| 127 | West Noble School Corporation | 6065 | No | |
| 128 | Rising Sun-Ohio County Community School Corp. | 6080 | Yes | See above |
| 129 | Orleans Community Schools | 6145 | No | |
| 130 | Paoli Community School Corporation | 6155 | No | |
| 131 | Springs Valley School Corporation | 6160 | No | |
| 132 | Spencer-Owen | 6195 | No | |
| 133 | Rockville Community School Corporation | 6300 | No | |
| 134 | Perry Central Community School Corporation | 6325 | Yes | We are involved in ESCRFT as a property and liability insurance pool. |
| 135 | Cannelton City Schools | 6340 | Yes | |
| 136 | Lanesville Community School Corporation | 6415 | No | |
| 137 | MSD Boone Township | 6460 | Yes | We have investigated the use of sharing technology personnel with Porter Township and to also study the use of sharing a financial adviser between the two districts. |

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| 138 | Duneland School Corporation | 6470 | Yes | Exploring collaborative purchase of group insurance benefits (e.g. Health/Major Medical). |
| 139 | East Porter County School Corporation | 6510 | Yes | We are exploring sharing bus repair personnel with other area school districts. |
| 140 | Union Township School Corporation | 6530 | No | |
| 141 | Portage Township Schools | 6550 | No | |
| 142 | Valparasio Community Schools | 6560 | No | |
| 143 | MSD of North Posey County | 6600 | No | |
| 144 | New Harmony School Corporation | 6610 | Yes | We have looked into purchasing insurance through a coop. |
| 145 | Eastern Pulaski Community Schools | 6620 | No | |
| 146 | West Central School Corporation | 6630 | Yes | Cooperative School Services (Special Ed. Cooperative) Eight school corporation function under one program director as well as teaching staff. Indian Trails Career & Technical School (Vocational) - Eleven school corporations function under one program |
| 147 | Area 30 Career Center Education Interlocal | 6700 | Yes | Group health insurance through the Wabash Valley/West Central Insurance Trust. The trust also provides group rates for employee life and ltd insurance and they are looking into property and liability insurance rates. |
| 148 | South Putnam Community School Corporation | 6705 | Yes | We share an elementary school principal between two buildings saving approximately \$95,000. |
| 149 | Greencastle Community School Corporation | 6755 | Yes | Looking at pooling property & liability insurance through West Central. |
| 150 | Union School Corporation | 6795 | Yes | We currently share a superintendent with Monroe Central School Corporation. Superintendent is employed by Monroe Central and we pay them for his services here - savings approximately \$60,000 |
| 151 | Randolph Southern | 6805 | Yes | We have shared teachers with two different school corporations. Administrators share rides to conferences and meetings to cut down on costs whenever possible. We share guest speakers and professional development type situations whenever possible. |
| 152 | Monroe Central School Corporation | 6820 | Yes | Our superintendent also serves as the superintendent of Union School Corporation - we bill Union for his services - approximate savings \$40,000 |

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| 153 | Randolph Central School Corporation | 6825 | Yes | Educational Grants |
| 154 | Randolph Eastern School Corporation | 6835 | Yes | We are in an on-going project to look at education in Randolph County to see what would provide the best education for our students and save our taxpayers money. |
| 155 | Greater Randolph Interlocal Cooperative | 6845 | No | |
| 156 | South Ripley Community School Corporation | 6865 | Yes | Jac-Cen-Del School Corporation had a joint task force for a Consolidation Study Discussed joint bus bidding. |
| 157 | Milan Community School Corporation | 6910 | No | |
| 158 | Rush County Schools | 6995 | No | |
| 159 | John Glenn School Corporation | 7150 | No | |
| 160 | School City of Mishawaka | 7200 | Yes | School City of Mishawaka has a Joint Service agreement with Penn-Harris-Madison School Corporation for special needs students. |
| 161 | Scott County School District 1 | 7230 | No | |
| 162 | Shelby Eastern Schools | 7285 | No | |
| 163 | Southwestern Consolidated School District of Shelby County | 7360 | No | |
| 164 | Shelbyville Central Schools | 7365 | No | |
| 165 | North Spencer County School Corporation | 7385 | Yes | 1. ESCRFT - This is a consortium looking to lower the costs of property/casualty/liability insurance. We are in limbo right now as to the cost of our insurance through this consortium. As a result of this, though, our current carrier has lowered our premiums about \$30,000 over the past two years, and the carrier has agreed to cap our rates at the current premium (with the exception of workman's comp.) for a period of three years. Our rates can go down, but they will not increase over this three-year period. |
| 166 | South Spencer County School Corporation | 7445 | Yes | Insurance |
| 167 | Oregon-Davis School Corporation | 7495 | Yes | Further health care opportunity for savings, energy savings, and teaching supplies. |
| 168 | North Judson San Pierre School Corporation | 7515 | Yes | Northern Energy Cooperative - Natural Gas Northern Indiana Educational Service Center - Supplies and In-Service JESSE- Special Education Services NCAVC - North Central Area Vocational Cooperative |

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| | | | | North Central Study Council - Research, Speakers and In-Service |
| | | | | The three county school corporations are also meeting to review additional ways we may be able to enter into additional cooperative purchasing or shared management services. |
| 169 | Knox Community Schools | 7525 | Yes | Ordering of custodial supplies |
| | | | | Sharing management services |
| 170 | Hamilton Community Schools | 7610 | No | |
| 171 | Switzerland County School Corporation | 7775 | Yes | We are looking at health insurance, property and casualty insurance, workman's comp insurance etc. |
| 172 | Switzerland County School Corporation | 7775 | Yes | Group health insurance trust for employees |
| | | | | Insurance trust for liability, umbrella & workers comp |
| 173 | Lafayette School Corporation(Amended) | 7855 | Yes | Lafayette School Corporation explored the use of a shared software program for on line job applications with Tippecanoe School Corporation. |
| | | | | Lafayette School Corporation, Tippecanoe School Corporation and West Lafayette Community School Corporation hold annual joint Board meetings to discuss cooperative efforts between the three school districts. The three school districts approved the funding of a study by an outside consultant on the consolidation of the three districts into one school district in Tippecanoe County. |
| | | | | Lafayette School Corporation and Tippecanoe School Corporation entered into an interlocal agreement in which TSC students can attend LSC tuition free. |
| 174 | Tippecanoe School Corporation | 7865 | Yes | Consolidation study funded by private sector donation to identify issues relative to Lafayette, West Lafayette, and Tippecanoe School Corporations |
| 175 | Northern Community Schools of Tipton County | 7935 | No | |
| 176 | Evansville-Vanderburgh | 7995 | Yes | The Evansville-Vanderburgh School Corporation has joined the U.S. Communities Program to realize savings offered through their joint purchasing agreements. Consequently, we are meeting with representatives of Office Depot which has the contract for supplying office supplies, school supplies, art supplies, and many other items normally purchased by this corporation. |

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| 177 | North Vermillion Community School Corporation | 8010 | No | |
| 178 | South Vermillion Community School Corporation | 8020 | Yes | The School Corporation is a member of the Parke/Vermillion County Education Training Inter Local and as such combines our resources to offer quality career and technical education to all five school corporations' students in the Inter Local. |
| 179 | Manchester Community Schools | 8045 | Yes | Manchester Community Schools is a member of two educational cooperatives: Heartland Career Center - Vocational Education Wabash-Miami Area Program - Special Needs Education |
| 180 | Metropolitan School District of Wabash County | 8050 | Yes | risk management insurance pooling trust |
| 181 | Heartland Career Center | 8065 | No | |
| 182 | MSD of Warren County | 8115 | Yes | Yes, mostly through our Educational Service Center. We are looking at buses, internet services, and other forms of cooperative purchasing. We have also done more cooperative purchasing through our three cafeterias in our school corporation. |
| 183 | Salem Community Schools | 8205 | Yes | Salem Community Schools has explored participating in a consortium to purchase group health insurance at more competitive or cooperative prices. However, the effort to develop a health insurance consortium was quickly crushed by the Indiana State Teachers Association UniServ Office in New Albany, Indiana. Thus, we have been unable to achieve lower pricing for group health insurance at lower competitive rates. |
| 184 | East Washington | 8215 | No | |
| 185 | Western Wayne Schools | 8355 | No | |
| 186 | Southern Wells Community Schools | 8425 | Yes | We are looking at Insurance sharing for our risk and liability insurance, bus purchasing and inservice training. |
| 187 | Northern Wells Community Schools | 8435 | No | |
| 188 | Bluffton-Harrison Metropolitan School District | 8445 | No | |
| 189 | North White School Corporation | 8515 | Yes | Superintendents and School Board Presidents from the White County Schools, consisting of North White, Frontier, Tri-County, and Twin Lakes, have met and discussed possible ways of streamlining administrative services and providing more services for all students. We plan to meet again in September, 2007. |

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| 190 | Frontier | 8525 | | |
| 191 | Whitley County Consolidated Schools | 8665 | Yes | We currently have a joint agreement to purchase our fuel and gasoline with our county government. We are talking with a surrounding corporation about the possibility of combining our fuel purchases together to see if a volume discount can be obtained. |
| 192 | Charter School of the Dunes | 9310 | No | |
| 193 | Signature School, Inc. | 9315 | No | |
| 194 | Timothy L. Johnson Academy | 9350 | Yes | Transportation Facility Usage Food Service |
| 195 | 21st Century Charter School @ Fall Creek | 9370 | Yes | Technology, transportation, professional development. |
| 196 | Christel House Academy | 9380 | Yes | Utilization of a PEO for insurance, payroll and other HR needs. We also participate in Ball State's VESEC (a special education co-op) and this provides some management services for our special education program. |
| 197 | Charles A. Tindley Accelerated School | 9445 | Yes | We participate in a Virtual Special Education Cooperative through Ball State University. |
| 198 | 21st Century Charter School @ Fountain Square | 9480 | Yes | technology, transportation, professional development |
| 199 | 21st Century Charter School @ Gary | 9545 | Yes | professional development, technology |
| 200 | | 9645 | No | |
| 201 | Herron High School (Charter) | 9650 | No | |
| 202 | Montessori Academy at Geist | 9665 | No | |
| 203 | Goodwill Education Initiatives | 9670 | Yes | Insurance, technology |

School Corporation and Charter School Survey Document

Section 3 of P.L 191-2006, as passed by the 2006 Indiana General Assembly, contains the following purposes:

- To maximize the allocation and use of taxpayer provided resources by school corporations and schools for student instruction and learning;
- To confirm the authority of school corporations to use a variety of methods to reduce the cost of acquisition of products and services;
- To instruct the State Board (of Education) to oversee the consideration of statewide means to acquire products and services;
- To provide a means for school corporations to access technical assistance and other support in the consideration of means to increase the allocation of resources to student learning and achievement;
- To recognize school corporations that achieve effective allocation of resources to student learning and achievement.

The bill contains a listing of actions that school corporations may undertake individually, or in collaboration with other school corporations, and through educational services centers or other units of government to reduce non-instructional expenditures to permit allocation of the resulting savings to student instruction and learning. These actions are not limited to purchasing. The bill enumerates several actions with regard to purchasing to include: school buses and other vehicles and vehicle fleets; fuel, maintenance or other services for vehicles or vehicle fleets; food services; facility management services; transportation management services; textbooks, technology, and other school materials and supplies; and any other purchases a school corporation may require.

They may also include the use of shared:

- administrative services overseeing transportation, food service, facilities and other operations;
- administrative services to manage finance, payroll, human resources, information technology, purchasing, or other administrative services; and,
- shared resources to provide instruction, supplemental services, extracurricular activities, or other student services.

A school corporation may collaborate with continuous school corporations to explore the use of cooperatives among school corporations, commonly managed school corporations, or the consolidation of school corporations to provide effective and efficient management of the school corporations or functions of the school corporations. Such cooperatives may be in the form of existing Education Service Centers, or other cooperative efforts.

The bill further requires the Education Service Centers to report to the State Board of Education, not later than August 31 of each year, the results of the efforts of the centers activities relative to purchasing and cooperative agreements. Each Service Center will be asked to report on behalf of their respective members.

The bill further requires the State Board of Education to survey annually school corporations to determine actions taken by each school corporation to allocate resources to student instruction and learning. The Board is to issue a report, not later than November 1 of each year, that concerns the following:

4. Consolidated purchasing arrangements used by multiple school corporations, through education service centers, *and throughout Indiana*;

5. Shared services arrangements used by multiple school corporations, through education service centers, *and in the state as a whole*;
6. The efforts of school corporations to explore cooperatives, common management, or consolidations.

To reiterate, the first report under this law is November 1, 2006, and is due November 1, thereafter.

Please note that Service Center directors also will be asked for information pertaining to the activities of those operations relative to items 1, 2, and 3 above. Accordingly it is not necessary for school corporations to include in their responses purchasing or service activities that are accomplished through an Education Service Center.

To accomplish a thorough survey of the state it is necessary that the same questions be posed to school corporations, in light of other efforts to save money. We believe that, for purchasing purposes, sometimes member school corporations of service centers use service center purchasing pricing and/or state Quantity Purchase Award (QPA) pricing as benchmarking for negotiating lower purchase prices for items. This perception may or may not be valid. Further, there may be collaborations already in place that school corporations should document in their reports that may not be generally known throughout the state. These are just two examples.

I encourage you to submit the survey over the web at the following address:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

There are three options shown. Please click on the option SCHOOL CORPORATIONS AND CHARTER SCHOOLS.

If the survey is mailed, please return to:

Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229 State House
Indianapolis, IN 46204

Fax 317-232-0504

For web submission please use the following website:

<http://mustang.doe.state.in.us/dg/finance/survey.cfm>

P.L 191-2006 Survey for school corporations and charter schools.

Corporation Name _____

Charter School Name _____

Corporation Number _____

Name of person completing the survey _____

THIS SURVEY SPECIFICALLY EXCLUDES PURCHASES AND OTHER SERVICE ACTIVITIES UNDERTAKEN THROUGH EDUCATION SERVICE CENTERS:

7. During the past twelve months has your school corporation or charter school entered into consolidated purchasing arrangements with other school corporations or charter schools?

Yes _____

No _____

8. Please provide a listing of such consolidated purchasing arrangements to include the commodity or item purchased, volume (if known) and estimated savings realized.

9. During the past twelve months have you entered into any shared services arrangements with other school corporations or charter schools? Examples of such arrangements include, but are not limited to, purchase of school buses, vehicles, fuel, food service, technology or shared facility or bus maintenance, or transportation management services.

Yes _____

No _____

10. Please provide a listing of such shared services arrangements to include the kind of the shared service, and estimated savings realized from this arrangement.

11. During the past twelve months have you explored cooperative purchasing, shared management services, or consolidations?

Yes _____

No _____

12. Please provide a listing of such activities pertaining to cooperative purchasing, shared management services, or consolidations.

Please respond to: Dr. William L. Riley
Fiscal Policy Analyst
Indiana Department of Education
Room 229, State House
Indianapolis, IN 46204

Fax: 217-232-0504 e-mail wiley@doe.state.in.us